

# Underwriting Manual

November 15, 2018



# **Summary of Underwriting Manual Updates**

Arch MI's Underwriting Manual (the UW Manual) has been updated to reflect changes previously announced in Customer Announcement CA 2018-02, CA 2018-04, CA 2018-05 and CA 2018-06. The sections of the Manual that have been updated are indicated with a new revision date to the right of the section heading. See the details of the changes below.

- Section 1.03.01, Non-Delegated Submissions, Section 1.03.02, Delegated Submissions and Section 1.04.02.02, Conditional Commitment Term, have been updated to reflect that Conditional Commitments are available under both United Guaranty and Arch MI Master Policies.
- Section 1.03.02, Delegated Submissions, has been updated to add section 2.01 EZ Decisioning and SwiftClose – LTV/Loan Amount/Credit Score/DTI Requirements as a section where the delegated and non-delegated underwriting requirements differ.
- Section 1.04.01.02, Commitment Term, has been updated to clarify that the standard commitment term is 4 months; however:
  - A 12-month commitment term will be issued for construction-to-permanent loans except for manufactured homes, which will receive a 4-month commitment term regardless of the construction status
- We have added section 1.04.03, Pre-Qualification Underwriting Program, to detail the requirements for a Pre-Qualification Notice (available with an Arch MI Master Policy only).
- Section 2.01, EZ Decisioning and SwiftClose LTV/Loan Amount/Credit Score/DTI Requirements, has been updated to allow a 1-unit primary residence, purchase or rate/term refinance transaction with loan amounts \$453,101 to \$679,650 to a maximum LTV/CLTV of 95%/105%.
- Section 2.02, EZ Decisioning and SwiftClose Additional Underwriting Requirements, has been updated as follows:
  - Changed the name of a Property Inspection Waiver to an Appraisal Waiver and clarified the requirements for when an Appraisal Waiver is allowed.
  - Clarified that Arch MI does not provide relief from representation of the property value based on the Agencies' automated collateral evaluation tools. The lender must underwrite the appraisal to determine value is adequately supported.
  - Added our requirements for sweat equity (this is not a change, as we previously aligned with the similar Agency requirement).
  - Clarified that corporations, partnerships, syndications and irrevocable trusts are ineligible borrowers.
  - Manufactured home construction-to-permanent loans are now allowed.
- Section 3.03.01, Non-Delegated and Delegated Submissions, has been updated to reflect that construction-to-permanent loans and renovation loans are ineligible for loan amounts greater than \$850,000 to be consistent with other sections within the UW Manual.
- Section 3.05.01, Age of Documentation, has been updated as follows:
  - Clarified the requirements for Age of Documentation.
  - Clarified that for a single-close construction-to-permanent loan, if the lender updates documentation prior to activating the mortgage insurance (for example, to satisfy Agency requirements), any material differences discovered must be reported to Arch MI per the Master Policy requirements.
  - Added the age of documentation requirements for properties located in a FEMA-declared disaster area.
- Section 3.05.03, Documentation for All Loans, has been updated as follows:
  - Changed the name of a Property Inspection Waiver to an Appraisal Waiver and clarified the requirements for when an Appraisal Waiver is allowed.
  - Clarified that Arch MI does not provide relief from representation of the property value based on the Agencies' automated collateral evaluation tools. The lender must underwrite the appraisal to determine value is adequately supported.
  - Clarified the requirements for IRS transcripts.
- Section 3.05.04, Additional Documentation Requirements for Agency AUS Underwritten Loans, has been updated to clarify that Fannie Mae's High Loan-to-Value Refinance Option and Freddie Mac's Enhanced Relief Refinance Mortgage loans submitted for new insurance as a rate/term refinance must

follow the manual underwriting documentation requirements. However, if Arch MI insures the existing loan it is recommended these loans be submitted as a modification to the existing certificate to Arch MI's Servicing department.

- Section 3.06.01.02, Jumbo Loan Amounts \$850,001-\$1,500,000, has been updated as follows:
  - The following requirements have been removed:
    - Previously restructured mortgages require 7 years' seasoning from the restructure date and satisfactory re-established credit must be verified.
    - A refinance that includes the restructure of the current mortgage loan is ineligible.
    - Properties flipped within 180 days that result in a price increase are ineligible.
- Section 3.06.03, Medical and Dental Professionals Program, has been updated to allow Chiropractors (DC).
- Section 3.07.02.02, Minimum Qualifying Rate Temporary Interest-Rate Buydown, has been updated as follows:
  - Fixed-rate loans: Note rate.
  - ARM with an initial fixed-rate period of 5 years or shorter: Note Rate plus 2%.
  - ARM with an initial fixed-rate period greater than 5 years: Note Rate.
- Section 3.08.01.01, Rate/Term Refinance, has been updated to state the maximum amount of cash back allowed to the borrower.
- Section 3.08.01.03, Fannie Mae's DU Refi Plus, Refi Plus or High Loan-to-Value Refinance and Freddie Mac's Relief Refinance Mortgage or Enhanced Relief Refinance Mortgage, has been updated to add information concerning how Fannie Mae's High Loan-to-Value loans and Freddie Mac's Enhanced Relief Refinance Mortgage loans will be treated.
- Section 3.08.02.02, Renovation Mortgages, has been updated to remove the requirement that all renovations must be completed by a licensed contractor. We now align with the Agencies' requirements for this.
- Section 3.08.03.02, Construction-to-Permanent Loans Additional Requirements, has been updated to remove manufactured homes as ineligible.
- Section 3.09.02, Non-Occupant Borrower/Co-Signer, has been updated to remove investment property as ineligible.
- Section 3.12.02.01, Non-Traditional Credit, has been updated to reference section 3.12.01.04 when at least one borrower has a credit score and at least one borrower does not have a credit score.
- Section 3.12.04.01, Restructured Mortgage Loans, has been updated to remove the statement to see section 3.06.01.02 for restrictions for loan amounts higher than \$850,000.
- Section 3.14.04, Manufactured Homes, has been updated as follows:
  - Clarified the definition of a manufactured home.
  - Added subsections, and reorganized information for more clarity.
  - Section 3.14.04.05, Ineligible for Manufactured Homes, has been updated to remove constructionto-permanent loans.
- Section 3.14.05, Modular, Panel/Pre-Fab and Pre-Cut Homes, has been updated to clarify the definition
  of a modular home.
- Section 3.14.08, Properties with Resale Restrictions, has been updated to remove the restrictions that
  the loan-to-value (LTV) for a purchase transaction for a property with a resale restriction that does not
  survive foreclosure has to be based on the lower of the purchase price or the appraised value. We will
  align with the Agencies' requirement to use the appraised value to calculate the LTV.
- Section 3.14.09, Property Flips, has been updated to remove the statement that property flips that result in an increase in the sales price are ineligible for loan amounts higher than \$850,000.
- Section 3.15.01, Primary Residence, has been updated to clarify that a property is considered a primary residence if the borrower is a parent or legal guardian purchasing a home for their physically handicapped or developmentally disabled adult child **or** a child is purchasing a home for their parent(s).
- Section 3.15.03, Investment Property, has been updated to clarify that for a "kiddie condo," if the child
  that will occupy the property is a borrower on the loan, the loan may qualify as a primary residence nonoccupant co-borrower transaction.

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## 1. Introduction and General Information

Thank you for choosing Arch MI as your mortgage insurance provider. By providing mortgage insurance and sharing the risk of default for mortgage lending, Arch MI helps lenders and investors expand their lending opportunities. Arch MI promotes the expansion of viable home ownership opportunities through the use of fair and reasonable underwriting requirements that support our objective of making home ownership affordable and sustainable.

Within this Manual, "Arch MI" includes Arch Mortgage Insurance Company, United Guaranty Residential Insurance Company and United Guaranty Mortgage Indemnity Company. When "United Guaranty" is used, it refers to United Guaranty Residential Insurance Company and United Guaranty Mortgage Indemnity Company.

# 1.01. Risk and Underwriting Philosophy (January 4, 2018)

Arch MI's goal is to ensure that sound underwriting decisions are made on mortgage insurance applications. Specifically, (1) the loan transaction must represent an insurable risk, (2) the loan transaction and collateral must be accurately represented, (3) reasonable judgment must be used and reasonable due diligence applied, and (4) the risk associated with the loan transaction can be adequately priced.

Our underwriting requirements are designed to facilitate the assessment of mortgage default and foreclosure risk. The requirements in this Manual establish the boundaries of acceptable risk. The Manual provides a set of comprehensive underwriting requirements to ensure the likelihood that the borrower will be able to repay the loan. These requirements consider the following:

- Credit: The borrower's willingness and ability to repay obligations (credit history).
- Capacity (Income): The stability and amount of the borrower's income in relationship to the borrower's obligations.
- Capital (Assets and Equity): The borrower's total assets, savings history, reserves, and investment into the property.
- Collateral (Property): The condition, marketability, and value of the property.
- Economic and housing conditions present in the property's market area.
- Loan transaction: Term, amortization type, adjustable versus fixed, documentation type, etc.

Arch MI is committed to insuring quality loans that make sense for everyone involved. When underwriting a loan, the overall risk of the loan should be considered. An individual risk factor within a loan file may not necessarily create an uninsurable risk, especially when compensating factors are present. However, a layering of risk factors within the loan file without offsetting compensating factors will generally increase the likelihood of foreclosure and create an uninsurable risk. We recognize that certain loans may fall outside Arch MI's underwriting requirements but still represent an insurable risk. When this happens, the lender should submit the loan as a non-delegated submission. Arch MI will review the loan carefully to identify any compensating factors that may warrant an exception.

The lender is responsible for ensuring that the loan information provided within the MI submission is true and accurate. Misrepresentation or fraud presents a serious risk to the likelihood of loan repayment. The lender should have robust procedures in place to prevent misrepresentation and fraud from any party involved with the loan transaction.

Arch MI reserves the right to request additional information concerning the loan transaction.

## 1.02 Fair Housing and Equal Credit Opportunity Acts (March 1, 2017)

Arch MI believes in fair treatment of all borrowers in accordance with applicable law. We operate in accordance with the provisions of the Fair Housing Act as well as the Equal Credit Opportunity Act (though this law is not directly applicable to Arch MI). The Fair Housing Act makes it unlawful to discriminate in housing-related activities against any person because of race, color, religion, national origin, sex, handicap, or familial status. The Equal Credit Opportunity Act prohibits discrimination with respect to any aspect of a credit transaction on the basis of sex, race, color, religion, national origin, marital status, age (provided the applicant has the capacity to enter into a binding contract), receipt of public assistance, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

Arch MI fully supports the letter and the spirit of both of these laws and will not condone discrimination in any mortgage guaranty insurance transaction. It is our objective to help make home ownership affordable and attainable.

Our commitment to you and the housing finance industry is a responsibility we take seriously, as we work to encourage fair lending, open new markets, and expand our insurance services.

#### 1.03 Submission Methods (November 15, 2018)

Arch MI has two submission methods for mortgage insurance applications: non-delegated submissions and delegated data submissions (delegated). Most of the underwriting requirements in this Manual apply to both delegated and non-delegated submissions. When the requirements are different for each submission method they will be clearly identified within the Manual.

Regardless of the submission method used, the lender is responsible for ensuring that the information provided is true and accurate. The lender is also responsible for notifying Arch MI of any data changes pertaining to the loan (including, but not limited to, loan terms, credit information, income, debts, appraisal, property value, or loan amount).

Please see the details for each submission method below.

#### 1.03.01 Non-Delegated Submissions (November 15, 2018)

For a non-delegated submission, the lender sends a copy of the entire loan underwriting file to Arch MI. With a non-delegated submission, certain underwriting requirements are more expansive than our delegated underwriting requirements (for example, loan amount and credit score requirements). Underwriting requirements that are more expansive for non-delegated submissions are clearly identified within the Manual.

If you have a loan you believe is an acceptable risk, but is outside our underwriting requirements, we encourage you to submit the loan non-delegated. Our experienced underwriting staff will evaluate the overall risk of the loan to determine its eligibility for insurance (items listed as ineligible within section 2 and those listed in the Ineligibility Matrix in section 3 are generally not available for exceptions).

With a non-delegated submission, our skilled underwriting team can weigh all of the individual risk characteristics and compensating factors. Therefore, you will have peace of mind knowing your loan received a comprehensive MI risk review and that the correct decision was made for both the lender and Arch MI.

If Arch MI conducts a non-delegated underwriting review and issues a conditional commitment or suspends or declines the loan for mortgage insurance, a delegated lender may not exercise its delegated authority to resubmit the loan.

#### 1.03.02 Delegated Submissions (November 15, 2018)

Delegated is available to approved lenders. Our delegated option allows reporting of loan data only to Arch MI for mortgage insurance applications. With delegated, Arch MI issues an MI commitment and certificate based on the lender's representation that the loan meets Arch MI's underwriting requirements. As part of this option, the lender is responsible for errors and omissions that could otherwise be discovered with a non-delegated submission.

When submitting a loan via a delegated submission, no exceptions are allowed to the delegated underwriting requirements. Loans that do not meet the delegated underwriting requirements may meet the non-delegated underwriting requirements (see non-delegated submissions above).

If Arch MI conducts a non-delegated underwriting review and issues a conditional commitment or suspends or declines the loan for mortgage insurance, a delegated lender may not exercise its delegated authority to resubmit the loan.

The sections for which the underwriting requirements differ for delegated versus non-delegated submissions include:

- Section 1.04.02 Conditional Commitments Requirements.
- Section 2.01 LTV/Loan Amount/Credit Score/DTI Requirements.
- Section 3.02.01 Unacceptable DU and Loan Product Advisor Recommendations.
- Section 3.03.01 LTV/Loan Amount/Credit Score/DTI Requirements.
- Section 3.06.01.02 Jumbo Loans (\$850,001 to \$1,500,000).
- Section 3.07.01.02 Maximum Loan Amounts for Adjustable-Rate Mortgages.
- Section 3.12.02.01 Non-Traditional Credit.
- Section 3.14.03 Condominiums and Cooperatives (Co-ops).

Delegated submissions may be submitted to Arch MI via **CONNECT**, electronic data interchange (EDI) or a loan origination system (LOS).

Customers who use delegated may also elect to send non-delegated submissions to Arch MI.

If you are interested in applying for delegated, please contact your Arch MI Account Manager.

#### 1.04 Commitment/Certificates (November 15, 2018)

#### 1.04.01 Final Commitments (April 25, 2018)

#### 1.04.01.01 Requirements (March 1, 2017)

To issue a final commitment, Arch MI requires that all pertinent information necessary to underwrite the mortgage loan be documented and verified (see section 3.05.01 for age of documentation requirements):

- Property address.
- Sales agreement.
- Appraisal or alternative as permitted within this Manual.
- Employment.
- Income.
- Assets.
- Credit.

#### 1.04.01.02 Terms (April 25, 2018)

- The standard commitment term is 4 months.
  - A 12-month commitment term will be issued for construction-to-permanent loans except for manufactured homes, which will receive a 4-month commitment term regardless of the construction status.

#### 1.04.01.03 Extensions (March 1, 2017)

Extensions to commitments/certificates are not allowed. If the mortgage loan does not close
within the term of the commitment/certificate, a new application for mortgage insurance will be

required. All current underwriting requirements and pricing in effect at the time of new application will apply.

#### **1.04.01.04** Changes to Commitment (March 1, 2017)

Any change to the loan information must be submitted to Arch MI. The new information will be evaluated based on the underwriting requirements in effect at the time of the change. The MI pricing will be updated based on the new loan information when applicable.

#### 1.04.02 Conditional Commitments (November 15, 2018)

#### 1.04.02.01 Requirements (January 4, 2018)

- Conditional commitments will not be issued for mortgage insurance applications submitted via delegated. All pertinent data must be transmitted in order for a commitment to be issued.
- For non-delegated submissions, conditional commitments may be issued for various reasons when material information or documentation is missing. Conditional commitments are most commonly issued because of missing information or documentation relating to the collateral, sales agreement or appraisal.
  - For files containing conditional commitments issued for a sales agreement or appraisal, the terms for continued eligibility for mortgage insurance depend on the property acceptability.
  - If any condition received is materially different from the information presented on the original application, continued eligibility for mortgage insurance will be based on the underwriting requirements in effect at the time the condition is received.

#### 1.04.02.02 Terms (January 4, 2018)

90 days, regardless of the construction status of the property.

#### 1.04.02.03 Extensions (March 1, 2017)

Extensions to conditional commitments are not allowed.

#### 1.04.03 Pre-Qualification Underwriting Program<sup>1</sup> (November 15, 2018)

#### 1.04.03.01 Requirements (November 15, 2018)

Arch MI's Pre-Qualification Underwriting program is designed to help both lenders and their borrowers determine creditworthiness and the maximum eligible mortgage amount. The MI application typically occurs prior to an offer to purchase a property. A file submitted for pre-qualification review should include all required credit documents. All Arch MI underwriting requirements apply, and a Pre-Qualification Notice is generated.

#### 1.04.03.02 Terms (November 15, 2018)

The Pre-Qualification Notice is effective for 120 days, is conditional and is not a commitment of insurance.

#### 1.04.03.03 Extensions (November 15, 2018)

 Extensions to the Pre-Qualification Notice are not allowed. If additional information is not provided to Arch MI within the original term, a new application is required.

<sup>&</sup>lt;sup>1</sup>Available for loans submitted under an Arch MI Master Policy only.

# 2. Underwriting Requirements for Loans Underwritten with Desktop Underwriter<sup>®</sup> (DU<sup>®</sup>) or Loan Product Advisor<sup>®</sup> – EZ Decisioning and *Swift*Close

The underwriting requirements in this section apply to both Arch Mortgage Insurance Company's **EZ Decisioning**<sup>SM</sup> program and United Guaranty's **SwiftClose**<sup>SM</sup> program.

Loans receiving one of the valid DU or Loan Product Advisor recommendations listed below are eligible for mortgage insurance when they meet the underwriting requirements outlined in this section. **Loans that meet all the requirements of this section may be submitted either delegated or non-delegated** (see section 1.03 for details) unless otherwise noted in section 2.01 below.

- DU Approve/Eligible or Loan Product Advisor Accept/Eligible.
- DU Approve/Ineligible or Loan Product Advisor Accept/Ineligible where the ineligibility is due to the following reasons only:
  - LTV for a 1-unit primary residence with an LTV 95.01% to 97%.
  - LTV for a second home with an LTV 85.01% to 90%.
  - ARM plan/type. The ARM must have an initial fixed-rate period ≥5 years and all ARM requirements in section 3.07.01 of the Manual must be met.
  - None of the borrowers are first-time homebuyers.

**Note:** Loans with an Approve/Ineligible or Accept/Ineligible recommendation are not allowed for loans with non-traditional credit or for which the subject property is a manufactured home.

Arch MI does not approve loans for mortgage insurance based **solely** on the Agency automated underwriting system (AUS) decision. When underwriting to the DU or Loan Product Advisor recommendation, the lender should perform prudent underwriting and risk assessment on each loan, reviewing all loan documentation to detect any potential red flags or inconsistent information which must be addressed. When the loan is submitted non-delegated, Arch MI's underwriters will also underwrite the loan file in this manner.

Loans that **do not** have one of the recommendations listed above or **do not** meet the requirements detailed in this section must meet all Standard Underwriting Requirements in section 3.

# 2.01 LTV/Loan Amount/Credit Score/DTI Requirements (September 21, 2018)

The following underwriting requirements represent general eligibility limits, used in combination with Arch MI's automated risk evaluation to determine MI eligibility for each loan. Layering of risk attributes may affect the eligibility of loans meeting the general requirements below; this layering will be evaluated when you request your MI rate quote and/or when you submit your loan for MI.

Eligible Loan Types	Fixed-Rate/Fixed-Payment, ARMs, and Buydowns								
	Transaction		Maxi	mum	Maximum	Minimum	Maximum		
Occupancy	Туре	Property Type	LTV	CLTV	Loan Amount	Credit Score <sup>2</sup>	DTI		
		1-unit SED/SEA	97%	105% <sup>1</sup>	\$453,100				
Primary	Purchase & Rate/Term	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	95%	105% <sup>1</sup>	\$453,101– \$679,650				
Residence	Refinance	Manufactured Homes⁴	95%	95%	\$453,100	620			
		2-Units	95%	100% <sup>1</sup>	\$679,650		50%		
Second Home	Purchase & Rate/Term Refinance	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	90%	90%	\$679,650				
Investment Property	Purchase & Rate/Term Refinance	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	85%	85%	\$679,650	680			

When the CLTV is greater than the maximum LTV, the subordinate financing must meet Fannie Mae's Community Seconds<sup>®</sup> or Freddie Mac's Affordable Seconds<sup>®</sup> requirements. The loan must be identified as an Affordable Housing loan within the MI submission.

Non-traditional credit (a loan for which no borrower has a credit score) is allowed with a DU Approve/Eligible or LPA Accept/Eligible recommendation when the loan meets all Fannie Mae DU or Freddie Mac LPA requirements. The loan must be submitted non-delegated. For loans submitted under a United Guaranty Master Policy, borrowers using non-traditional credit are ineligible when the lender submitting the MI application is located in NY, SD, WA, or TX. In addition, they are ineligible when the property is located in NY. These limitations do not apply to loans submitted under an Arch Mortgage Insurance Company Master Policy.

For loans submitted under an Arch Mortgage Insurance Company Master Policy, co-op eligibility is limited to CT, DC, IL, MA, MD, NH, NJ, NY, and VA. These limitations do not apply to loans submitted under a United Guaranty Master Policy.

<sup>&</sup>lt;sup>4</sup> Manufactured homes are not allowed with an Approve/Ineligible or Accept/Ineligible recommendation.

## 2.02 Additional Underwriting Requirements (September 21, 2018)

#### Category

#### DU & Loan Product Advisor Response

#### Underwriting Requirement (September 21, 2018)

The final, valid DU Findings or Loan Product Advisor Feedback must be included in the loan file.

- The loan must close according to the terms and conditions of the DU Findings or Loan Product Advisor Feedback.
- The DU or Loan Product Advisor recommendation must be based on accurate data from the lender. The Agency's resubmission tolerances are permitted for determining whether DU or Loan Product Advisor must be rerun; however, all data supplied to Arch MI must be the final, accurate data.
- The DU or Loan Product Advisor recommendation must be based on the Agency's published requirements.<sup>2</sup> Agency variances or waivers issued to a lender are ineligible without prior approval by Arch MI.

DU and Loan Product Advisor are not capable of evaluating certain aspects of the loan file. For those aspects unable to be evaluated by DU or Loan Product Advisor, the lender is responsible to ensure the Agency's standard requirements, as listed in its Selling Guide, are met. Some examples of items not able to be evaluated by DU or Loan Product Advisor are listed below (not all inclusive):

Appraisal, property, occupancy intent, employment, income stability and continuance, large asset deposits, and reserves for specific scenarios.

#### **Appraisal**

- Lenders exercising their delegated authority are responsible for assessing the validity and accuracy of the appraisal report and ensuring the value is supported prior to delegation, including but not limited to, adequacy of the comparables, property condition, market value and appraised value. This is regardless of any AUS response on the transaction. Numerous tools are available to lenders in the marketplace to assist in this assessment and Arch MI encourages their use. This is particularly important during times of market volatility or fluctuations, especially if there are any indications the subject property and/or comparable properties are located in an area of soft and/or declining property values.
- A full Uniform Residential Appraisal Report (URAR), with interior and exterior inspections, is required, unless:
  - An Appraisal Waiver is offered by DU and exercised by the lender for a rate/term refinance transaction, 1-unit primary residence or second home, with a maximum 90%/90% LTV/CLTV.
    - When an Appraisal Waiver is exercised by the lender, the property value entered in DU will be used. All Fannie Mae Appraisal Waiver requirements must be met.
    - If an appraisal is obtained by the lender, the property value and all other information from the appraisal must be used, regardless of whether an Appraisal Waiver is offered and exercised.
  - Fannie Mae's Rural High-Needs Appraisal Waiver is ineligible.
- Arch MI does not provide relief from representation of the property value based on the Agencies' automated collateral evaluation tools. The lender must underwrite the appraisal to determine value is adequately supported.

#### Ineligible

#### Assets:

- Sweat equity is not allowed when:
  - The LTV is greater than 95%.
  - The loan is not a HomeReady or Home Possible loan.
  - The borrower does not contribute a minimum of 3% of their own funds towards the down payment (gifts/grants may not satisfy this amount).
  - Sweat equity exceeds 2% of the purchase price.

#### Borrower:

- All borrowers without a Social Security number (SSN) are ineligible.
- Borrowers who already have the maximum number of loans insured with Arch MI (see section 3.09.01.03) are ineligible.
- Corporations, partnerships, syndications and irrevocable trusts are ineligible borrowers.

#### Credit:

A borrower on a loan for which Arch MI paid a claim.

#### Loan Type:

- Balloon mortgages.
- Interest-only loans.
- Loans with potential or scheduled negative amortization.

#### Property:

- 3–4 unit primary residences.
- Single-wide manufactured homes.
- Any property type ineligible for sale to the Agencies.
- Property located outside the 50 United States and the District of Columbia (including Puerto Rico, Guam and the

<sup>&</sup>lt;sup>2</sup> Fannie Mae and Freddie Mac published guidelines are defined as guidelines outlined in the Agency Selling Guides available to all lenders without the need for a lender variance or amendment to lender's Master Agreement.

Category	Underwriting Requirement (September 21, 2018)
Ineligible	Virgin Islands).
(cont.)	Transaction:
	Renovation Mortgages when the property is a manufactured home.
	■ Cash-out refinance.
	<ul> <li>Fannie Mae DU Refi Plus and Freddie Mac Relief Refinance Mortgage loans.</li> </ul>
	<ul> <li>Seasoned loans (see section 3.08.05 for definition).</li> </ul>
	■ Loans with a prepayment penalty feature.
Other	■ Commitment/Certificate – See section 1.04 for requirements.
	■ Financed MI – See section 3.03.02 for financed MI requirements.
	■ Age of Documentation – See section 3.05.01 for requirements.
	<ul> <li>Affordable Housing – See section 3.06.02 for definition and identification requirements.</li> </ul>
	<ul> <li>Construction-to-Permanent loans and Renovation Mortgages – See section 3.08.02.01 and section 3.08.03.01 for insurance activation options.</li> </ul>
	■ Corporate Relocation Loans – See section 3.08.04 for the definition and documentation requirements.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3. Standard Underwriting Requirements

The underwriting requirements in this section apply to all manually underwritten loans and any loan underwritten with DU or Loan Product Advisor that does not meet the underwriting requirements detailed in section 2. The requirements in this section apply to both non-delegated and delegated submissions. Most of the requirements for non-delegated and delegated are the same; however, when they differ it will be clearly identified. When a loan does not meet the requirements of this section, but you believe it is an acceptable risk, submit the loan non-delegated and we will evaluate the overall risk of the loan to determine its eligibility for insurance (unless the requirement not met is listed in the Ineligibility Matrix).

# 3.01 General Underwriting Requirements (January 4, 2018)

Arch MI uses a combination of its own specific underwriting requirements and the underwriting requirements of Fannie Mae and Freddie Mac (the Agencies). The information below describes how Arch MI's underwriting requirements work in combination with the Agencies' requirements.

- All Arch MI underwriting requirements listed in section 3 apply, regardless of the Agency requirements for manually or DU/Loan Product Advisor underwritten loans.
- When Arch MI's requirement in section 3 is more liberal than an Agency's requirement, the lender may choose to use the Agency's requirement in lieu of Arch MI's.
- When an item is not specifically addressed within section 3, it means that Arch MI aligns with the Agencies' published<sup>3</sup> underwriting requirements for that item as follows (see Fannie Mae Selling Guide and/or Freddie Mac Seller/Servicing Guide):
  - Arch MI aligns with the Agencies' AUS underwriting requirements when the loan is underwritten by DU or Loan Product Advisor.
  - Arch MI aligns with the Agencies' manual underwriting requirements when the loan is a manual underwrite (not underwritten by DU or Loan Product Advisor).
  - If the loan is a manual underwrite and is not being sold to Fannie Mae or Freddie Mac, either of the Agency underwriting requirements may be used.
  - When we align with the Agencies' requirements, a loan may use a combination of Fannie Mae and Freddie Mac requirements, regardless of whether the loan was underwritten with DU or Loan Product Advisor, or manually.
  - If the loan does not meet Arch MI requirements or the Agency requirements we align with, or includes items not addressed by either Arch MI or the Agencies, a non-delegated submission to Arch MI is required for consideration.
  - Lender programs containing underwriting requirements that do not meet Arch MI's requirements or the Agency requirements we align with require approval by Arch MI prior to submitting loans for mortgage insurance. This includes underwriting requirements received through an Agency variance.

Fannie Mae and Freddie Mac published guidelines are defined as guidelines outlined in the Agency Selling Guide available to all lenders without the need for a lender variance or amendment to lender's Master Agreement.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.02 Agency AUS Additional Underwriting Requirements (March 1, 2017)

## 3.02.01 Unacceptable DU and Loan Product Advisor Recommendations (March 1, 2017)

Loans receiving one of the following DU or Loan Product Advisor recommendations are **ineligible** for delegated submissions. They will be considered on a loan-by-loan basis when submitted non-delegated.

- DU Refer with Caution.
- Loan Product Advisor Caution 500 A-minus Eligible.
- Loan Product Advisor Caution.

For loans that have been underwritten by both DU and Loan Product Advisor and receive an "unacceptable" recommendation from one and an "acceptable" recommendation from the other, Arch MI will use the "acceptable" recommendation for underwriting.

#### 3.02.02 DU and Loan Product Advisor Tolerances (March 1, 2017)

DU and Loan Product Advisor allow specific data tolerances for debt-to-income (DTI) ratios, assets, reserves, etc. For requirements within section 3 of this Manual that are dependent on the DU/Loan Product Advisor decision (such as documentation requirements and reserves), the Agencies' resubmission tolerances are permitted for determining whether DU or Loan Product Advisor must be rerun; however, all data supplied to Arch MI must be the final accurate data.

# 3.03 LTV/Loan Amount/Credit Score/DTI Requirements (November 15, 2018)

Please see the applicable sections in the Manual for additional information.

The following LTV/Loan Amount/Credit Score/DTI underwriting requirements represent general eligibility limits, used in combination with Arch MI's automated risk evaluation to determine MI eligibility for each loan. Layering of risk attributes may affect the eligibility of loans meeting the general requirements below; this layering will be evaluated when you request your MI rate quote and/or when you submit your loan for MI.

Loans will be given consideration by Arch MI when the DTI ratio and/or credit score requirements indicated in the Manual are not met, provided:

- The DTI does not exceed the maximum DTI by more than 5 percentage points.
- The representative credit score for the loan is no more than 10 points below the required credit score and is not lower than 620.
- All other Arch MI underwriting requirements and the Agency requirements we align with are met.
- In some cases, a non-delegated submission may be required.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.03.01 Non-Delegated and Delegated Submissions (November 15, 2018)

	Transaction		Maxir	num	Maximum	Minimum	Maximum		
Occupancy	Туре	Property Type	LTV	CLTV <sup>1</sup>	Loan Amount	Credit Score	DTI		
Loan Amounts up to \$850,000									
			97%	105% <sup>2</sup>	\$453,100	620			
		1 unit SED/SEA	95.01- 97%	97% <sup>4</sup>	\$453,101— \$850,000 <sup>5</sup>	620			
	Purchase &	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	95%	100%²	\$453,101– \$679,650	620			
Primary Residence	Rate/Term Refinance		95%	95% <sup>4</sup>	\$679,651– \$850,000⁵	620			
Residence		Manufactured Homes <sup>6</sup>	90%	90%	\$453,100	680			
		2-Units	95%	100% <sup>2</sup>	\$679,650	660	45%		
		3–4 Units	90%	90%4	\$679,650	660			
	Cash-out Refinance	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	95%	95% <sup>4</sup>	\$679,650	660			
Second	Purchase &	1it CED/CEA			\$679,650	660			
Home	Rate/Term Refinance	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	90%	90% <sup>4</sup>	\$679,651- \$850,000 <sup>5</sup>	720			
Investment	Purchase & Rate/Term Refinance	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	85%	85% <sup>4</sup>	\$679,650	680			
		Loan Amounts	\$850,001	<b>- \$1,500,</b> 0	000 <sup>7</sup>				
Primary Residence (Delegated)	Purchase & Rate/Term Refinance	1-Unit, SFD/SFA, Condos	85%	85% <sup>4</sup>	\$850,001- \$1,000,000 <sup>8</sup>	740 <sup>9</sup>	41% <sup>9</sup>		
Primary Residence	Purchase &	1-Unit, SFD/SFA, Condos	90%	90% <sup>4</sup>	\$850,001- \$1,000,000 <sup>8</sup>	720 <sup>9</sup>	43% <sup>9</sup>		
(Non- Delegated)	Rate/Term Refinance	1-Unit, SFD/SFA	85%	85% <sup>4</sup>	\$1,000,001- \$1,500,000 <sup>8</sup>	740°	41% <sup>9</sup>		

<sup>&</sup>lt;sup>1</sup> Subordinate financing requirements in section 3.03.03 must be met.

When the CLTV is greater than the maximum LTV, the subordinate financing must meet Fannie Mae's Community Seconds® or Freddie Mac's Affordable Seconds® requirements. The loan must be identified as an Affordable Housing loan within the MI submission.

<sup>&</sup>lt;sup>3</sup> For loans submitted under an Arch Mortgage Insurance Company Master Policy, co-op eligibility is limited to CT, DC, IL, MA, MD, NH, NJ, NY, and VA. These limitations do not apply to loans submitted under a United Guaranty Master Policy.

New subordinate financing is ineligible.

See section 3.06.01.01 for additional underwriting requirements for loan amounts \$679,651 to \$850,000.

See section 3.14.04 for specific requirements for Manufactured Home eligibility.

<sup>&</sup>lt;sup>7</sup> ARMs < 5 years, temporary buydowns, balloon mortgages, biweekly mortgages, construction-to-permanent loans and renovation loans are **ineligible** for these loan amounts.

See section 3.06.01.02 for additional underwriting requirements for these loan amounts.

The credit score and DTI variances described in section 3.03 above do not apply.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.03.02 Financed MI (March 1, 2017)

The underwriting requirements for a loan with financed MI are determined using the base LTV and base loan amount (the LTV and loan amount before the financed MI is added to the loan amount).

- The base LTV (before financed MI) cannot exceed the applicable maximum LTV for the transaction.
- The total LTV, including subordinate financing and the financed MI, cannot exceed 103%.
- The base loan amount (before financed MI) cannot exceed the applicable maximum loan amount for the transaction.

#### 3.03.03 Subordinate Financing and CLTV (November 28, 2017)

#### 3.03.03.01 New Subordinate Financing (November 28, 2017)

Transactions with new subordinate financing are **eligible** for insurance when meeting all of the following requirements. Other than DTI ratio, no exceptions to these requirements are allowed, including the credit score. The DTI ratio variance of 5 percentage points addressed in section 3.03 may be considered.

#### LTV/Loan Amount/Credit Score/DTI Requirements:

0	Transaction	Property	Maximum		Maximum	Minimum	Maximum
Occupancy	Туре	Type	LTV	CLTV <sup>1</sup>	Loan Amount	Credit Score	DTI
		1-unit, SFD/SFA,	97%	105%	\$453,100	620	
Primary	Primary Residence (only) Purchase & Rate/Term Refinance	Condos, Co-ops	95%	100%	\$453,101- \$679,650	620	45%
		Manufactured Homes	90%	90%	\$453,100	680	45%
		2-Units	95%	100%	\$679,650	660	

When the CLTV is greater than the maximum LTV, the subordinate financing must meet Fannie Mae's Community Seconds® or Freddie Mac's Affordable Seconds® requirements. The loan must be identified as an Affordable Housing loan within the MI submission.

#### Ineligible:

- 3-4 unit properties.
- Second homes.
- Investment properties.
- Cash-out refinance loans.
- Balloon mortgages.
- Construction-to-permanent loans.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.03.03.02 Existing Subordinate Financing (November 28, 2017)

#### 3.03.03.02.01 Rate/Term Refinance (November 28, 2017)

For a rate/term refinance transaction, the existing subordinate financing may be re-subordinated when the following requirements are met.

#### **CLTV** does not exceed the Maximum LTV for the Transaction Type:

When the CLTV does not exceed the maximum LTV per the transaction type (see the grid in section 3.03.01), all occupancy types, property types and loan amounts are eligible.

#### **CLTV exceeds the Maximum LTV for the Transaction Type:**

The following requirements apply when the CLTV exceeds the maximum LTV per the transaction type (see the grid in section 3.03.01). Other than DTI ratio, no exceptions to these requirements are allowed, including the credit score. The DTI ratio variance of 5 percentage points addressed in section 3.03 may be considered.

- The subordinate financing must meet Fannie Mae's Community Seconds<sup>®</sup> or Freddie Mac's Affordable Seconds<sup>®</sup> requirements. The loan must be identified as an Affordable Housing Loan within the MI submission.
- LTV/Loan Amount/Credit Score/DTI Requirements:

Occupancy	Transaction Property		Maximum		Maximum Loan	Minimum Credit	Maximum
Occupancy	Туре	Туре	LTV	CLTV	Amount	Score	DTI
		1-unit, SFD/SFA, Condos, Co-ops	97%	105%	\$453,100	620	
Primary Residence (only)	Rate/Term Refinance (only)		95%	100%	\$453,101- \$679,650	620	45%
, ,,	(Only)	2-Units	95%	100%	\$679,650	660	

- The loan must be identified as an Affordable Housing loan within the MI submission.
- Ineligible:
  - 3-4 unit properties.
  - Second homes.
  - Investment properties.
  - Cash-out refinance loans.
  - Balloon mortgages.
  - Construction-to-permanent loans.
  - Manufactured homes.

#### 3.03.03.02.02 Cash-Out Refinance (March 1, 2017)

For cash-out refinance transactions, the existing subordinate financing may be re-subordinated. The CLTV may never exceed the maximum LTV per the transaction type (see section 3.03.01).

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.03.04.03 CLTV - Definition (March 1, 2017)

The following is Arch MI's definition of CLTV:

- CLTV is the equivalent of all other acronyms (i.e., HCLTV, TLTV, etc.) used to describe the ratio
  of the combined loan amounts for the first-lien and subordinate lien(s) secured by the subject
  property, whether drawn or not, to the lesser of the sales price or appraised value.
- Example: A property is being refinanced with an appraised value of \$140,000. The borrower obtains a first-lien mortgage of \$120,000, and an existing Home Equity Line of Credit with an available line of \$10,000 and a balance of \$5,000 is re-subordinated.

Determining the CLTV:	
First lien	\$ 120,000
Plus total available line from Home Equity Line of Credit	+ 10,000
Total liens secured by the subject property	\$ 130,000
CLTV = (\$130,000 ÷ \$140,000)	92.86%

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.04 Ineligibility Matrix (January 4, 2018)

The following are **ineligible** for insurance with Arch MI. Please see the individual sections of the Manual for additional information:

Category	Ineligible Item (January 4, 2018)
Amortization	■ Interest-only loans.
	Loans featuring negative amortization (potential or scheduled).
Appraisal/Property	■ Single-wide manufactured homes.
	Any property type ineligible for sale to the Agencies.
	<ul> <li>Properties located outside the 50 states and the District of Columbia (including Puerto Rico, Guam, and the Virgin Islands).</li> </ul>
	<ul> <li>Property with a Condition Rating of C5, C6, Fair, or Poor; when the appraisal is not made subject to the repairs which would improve the property to an acceptable rating.</li> </ul>
	Property with a Quality Rating of Q6 indicated on the appraisal.
Assets	3–4 unit or investment properties for which funds for the transaction are coming from a source other than the borrower's own funds.
	■ Cash on hand.
	■ Sweat equity.
Borrower	Borrowers without a Social Security number (SSN).
	Borrowers with an individual tax identification number (ITIN).
	<ul><li>Borrowers that are corporations, partnerships, syndications, or irrevocable trusts.</li></ul>
Credit	■ Credit scores lower than 620.
	A borrower who was a debtor on a loan for which Arch MI paid a claim.
	<ul> <li>A loan in which all borrowers are unable to document established credit (via traditional or non-traditional credit requirements).</li> </ul>
Credit Report	Foreign credit reports.
Debt-to-Income Ratio	■ Debt-to-income ratios greater than 50%.
Documentation	<ul> <li>Limited documentation loans (loans in which income, employment, and/or assets are not verified).</li> </ul>
	Streamlined refinance or purchase transactions.
Income	Rental income from the subject second home.
Interested-Party	Loans with payment abatements of any type are ineligible for insurance.
Contribution – Payment Abatements	Note: The payment of up to 12 months of HOA fees is not considered an abatement and is an acceptable financing concession.
Loan Amount	■ Loan amounts higher than \$1,500,000.
Loan-to-Value (LTV)	■ LTV ratios higher than 97%.
Pre-Payment Penalty	■ Loans with a prepayment penalty feature.
Transaction	■ Construction-only loans.
	Seasoned loans (see the Seasoned Loans section).

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## 3.05 Documentation Requirements (November 15, 2018)

#### 3.05.01 Age of Documentation (November 15, 2018)

#### Appraisal:

- At the time of submission to Arch MI for underwriting, the appraisal must be dated within 120 days; otherwise, a recertification of value is required. However, if the property is appraised "subject to completion," the lender will be responsible for obtaining the recertification of value prior to the Note Date and the document must be retained in the loan file.
- The appraisal must be dated within 120 days of the Note Date; otherwise, a recertification of value is required.
  - The recertification of value must be no more than 120 days old on the Note Date.
  - If the recertification of value indicates a decline in value, a new, full URAR with interior/exterior inspection is required.
- The appraisal cannot be more than 12 months old on the Note Date. Recertification of value is not acceptable for appraisals older than 12 months; a new, full URAR with interior/exterior inspection is required.

#### Credit Documents:

- Credit documents include credit reports and employment, income and asset documentation. For all mortgage loans (existing and new construction), the credit documents must be no more than 120 days old on the Note Date.
- When consecutive credit documents are in the loan file, the most recent document is used to determine whether it meets the age requirement. For example, when two consecutive monthly bank statements are used to verify a depository asset, the date of the most recent statement must be no more than 120 days old on the Note Date.
- If the credit documents are older than allowed, the lender must update them.

#### Single-Close Construction-to-Permanent Loans:

■ For this transaction type there is only one Note Date, therefore the conversion/modification date is not applicable to the age of documentation. If the lender updates documentation prior to activating the mortgage insurance (for example, to satisfy Agency requirements), any material differences discovered must be reported to Arch MI per the Master Policy requirements.

#### Properties Located in FEMA-Declared Disaster Areas:

■ When the subject property is located in a FEMA-declared disaster area, all age of documentation requirements listed as "no more than 120 days old on the Note date" will be expanded to "no more than 180 days old on the Note Date."

#### 3.05.02 Required Documentation (March 1, 2017)

Arch MI requires documentation to verify the following:

- The loan transaction.
- The AUS findings/feedback report.
- The borrower's credit history.
- The value of the property.
- The terms of the sale (purchase transaction only).
- The borrower's employment and income.
- The borrower's assets and equity.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.05.03 Documentation Requirements for All Loans (Manually or Agency AUS Underwritten) (September 21, 2018)

(Also see Additional Requirements for AUS Agency Underwritten Loans below.)

#### Appraisal:

- A full Uniform Residential Appraisal Report (URAR), with interior and exterior inspections, is required, unless:
  - An Appraisal Waiver is offered by DU and exercised by the lender for a rate/term refinance transaction, 1-unit primary residence or second home, with a maximum 90%/90% LTV/CLTV.
    - When an Appraisal Waiver is exercised by the lender, the property value entered in DU will be used. All Fannie Mae Appraisal Waiver requirements must be met.
    - If an appraisal is obtained by the lender, the property value and all other information from the appraisal must be used, regardless of whether an Appraisal Waiver is offered and exercised.
  - All other valuation methods are ineligible, including Fannie Mae's Rural High-Needs Appraisal Waiver.
- For loan amounts \$1,000,001 to \$1,500,000, a third-party field review appraisal is also required.
- Arch MI does not provide relief from representation of the property value based on the Agencies' automated collateral evaluation tools. The lender must underwrite the appraisal to determine value is adequately supported.
- Appraisals originally prepared for FHA financing will be accepted subject to the following:
  - The appraisal must be completed on a standard Fannie Mae or Freddie Mac appraisal form.
  - When the appraisal is completed subject to repairs and/or alterations, Arch MI will require that all repairs and alterations are completed.

#### Verification of Employment/Income:

- For loan amounts \$679,651 to \$1,500,000, the Agencies' manual documentation requirements for income must be followed.
  - If the loan amount is \$850,001 to \$1,500,000 **and** a VOE is used to document the income, it must be accompanied with a current paystub.
- Executed employment contracts, confirmation letters, and offer letters:
  - Executed employment contracts, confirmation letters, or offer letters may be used as verification of employment and income when the requirements below are met. Confirmation or offer letters are generally used when the employer does not use a contract when hiring a new employee; they provide confirmation of the terms of employment and acceptance by the borrower.
    - The contract, confirmation letter, or offer letter must provide the employment and income information required when using the standard forms of employment/income verification (e.g., start date, position, or salary).
    - The contract, confirmation letter, or offer letter must be accepted by the borrower.
    - The lender must obtain a Verbal VOE verifying the authenticity of the contract or confirmation letter.
    - For borrowers scheduled to start their new employment prior to closing, the lender must verify with the employer that the borrower has started.
    - For borrowers starting their new employment post-closing, the loan must meet one of the following:
      - Freddie Mac's post-close employment requirements in section 5303.2(e) of its Seller/Servicing Guide.
      - Fannie Mae's Employment Offers and Contracts requirement in section B3-3.1-09 of its Selling Guide.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

 Arch MI's Medical and Dental Professionals program requirements (see section 3.06.03).

#### IRS transcripts:

- IRS transcripts are generally not required, but may be requested by Arch MI based on our review of the income documentation presented in the application.
- When a lender has acquired the IRS transcripts prior to the application for mortgage insurance, a copy of the transcripts must be provided.
- Additionally, transcripts must be provided if acquired by the lender when Arch MI requests a copy of the loan file for quality assurance purposes.
- Any discrepancy between the loan file income documentation and the transcript information must be appropriately explained and documented. If the transcripts do not support the income documentation provided, and the discrepancies cannot be adequately explained and documented, the loan is **ineligible** for mortgage insurance. The IRS transcript(s) and any subsequent explanation or documentation of discrepancies must be permanently retained in the lender's loan file.

#### Verification of Assets:

- For loan amounts \$679,651 to \$1,500,000, the Agencies' manual documentation requirements for assets must be followed.
- If the loan amount is \$850,001 to \$1,500,000 **and** a VOD is used to document the assets, it must be accompanied with one month's bank statement.

#### Sales Contract/Offer to Purchase and Addenda:

Final, signed copies of the contract/offer and addenda are required.

# 3.05.04 Additional Documentation Requirements for Agency AUS Underwritten Loans (March 1, 2017)

In addition to the documentation requirements above, the following requirements apply when DU/Loan Product Advisor underwriting is used for the final underwriting decision.

#### All Agency AUS-Underwritten Loans:

- Documentation efficiencies granted by DU or Loan Product Advisor for loans receiving an "Ineligible" purchase decision:
  - Allowed when the only reason for the ineligible purchase decision is the absence of first-time home buyers on the loan.
  - Are not accepted when the loan receives an ineligible purchase decision for any other reason. Documentation requirements for a manual underwrite apply.
- A minimum one month's bank statement is required when Arch MI requires reserves and reserves are not being required by DU or Loan Product Advisor.
- Fannie Mae Refi Plus<sup>TM</sup>, DU<sup>®</sup> Refi Plus<sup>TM</sup> or High Loan-to-Value Refinance Option loans and Freddie Mac Relief Refinance Mortgage SM or Enhanced Relief Refinance Mortgage loans submitted for new insurance as a rate/term refinance must follow the manual underwriting documentation requirements. (When Arch MI insures the existing loan it is recommended these loans be submitted as a modification to the existing certificate to Arch MI's Servicing department.)

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## 3.06 Products and Programs (November 15, 2018)

#### 3.06.01 Jumbo Loans (November 15, 2018)

#### 3.06.01.01 Loan Amounts \$679,651-\$850,000 (January 4, 2018)

In addition to the underwriting requirements outlined elsewhere in this Manual, the following requirements apply to loan amounts of \$679,651 to \$850,000.

#### LTV/Loan Amount/Credit Score/DTI Requirements:

Eligible Loan Types	Fixed-Rate/Fixed-Payment, ARMs, Temporary Buydowns, and Balloons								
	Transaction	Property	Maximum		Loan	Minimum	Maximum		
Occupancy	Туре	Type	LTV	CLTV <sup>1,2</sup>	Amount	Credit Score	DTI		
Primary Residence	Purchase & Rate/Term	1-unit, SFD/SFA,	97%	97%	\$679,651–	620	45%		
Second Home	Refinance	Condos, Co-ops <sup>3</sup>	90%	90%	\$850,000	720	4570		

<sup>&</sup>lt;sup>1</sup> New subordinate financing is **ineligible**.

- All borrowers must have a credit score.
- For purchase transactions, six months' reserves are required.
- For rate/term refinance transactions, no reserves are required.
- The Fannie Mae/Freddie Mac manual underwriting documentation requirements for income and assets must be followed.
- Maximum interested-party contribution: 3%.
- The following are ineligible:
  - Manufactured homes.

<sup>&</sup>lt;sup>2</sup> Existing subordinate financing requirements in section 3.03.03.02 must be met.

<sup>&</sup>lt;sup>3</sup> For loans submitted under an Arch Mortgage Insurance Company Master Policy, co-op eligibility is limited to CT, DC, IL, MA, MD, NH, NJ, NY, and VA. These limitations do not apply to loans submitted under a United Guaranty Master Policy

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.06.01.02 Loan Amounts \$850,001-\$1,500,000 (November 15, 2018)

In addition to the underwriting requirements outlined elsewhere in this Manual, the following requirements apply to loan amounts of \$850,001 to \$1,500,000.

#### LTV/Loan Amount/Credit Score/DTI Requirements:

Eligible Loan Types	Fixed-Rate/Fixed-Payment and ARMs ≥5 yrs									
0	Transaction	Property	Ma	ximum	Loan	Minimum	Maximum	Reserves		
Occupancy	Туре	Туре	LTV	CLTV <sup>1,2</sup>	Amount	Credit Score	DTI			
Primary Residence (Delegated)	Purchase & Rate/Term Refinance	1-Unit, SFD/SFA, Condos	85%	85%	\$850,001- \$1,000,000	740 <sup>3</sup>	41% <sup>3</sup>	12 mo		
Primary Residence	Purchase &	1-Unit, SFD/SFA, Condos	90%	90%	\$850,001- \$1,000,000	720 <sup>3</sup>	43% <sup>3</sup>	12 mo		
(Non- Delegated)	Rate/Term Refinance	1-Unit, SFD/SFA	85%	85%	\$1,000,001- \$1,500,000	740 <sup>3</sup>	41% <sup>3</sup>	24 mo		

<sup>&</sup>lt;sup>1</sup> New subordinate financing is **ineligible**.

#### Loan Type:

Ineligible: ARMs with initial fixed rate periods <5 years, buydowns, balloon mortgages, and biweekly mortgages.</p>

#### Documentation:

- A full Uniform Residential Appraisal Report (URAR), with interior and exterior inspections, and a third-party field review appraisal are required (the field review applies to loan amounts >\$1,000,000).
- The Agencies' manual underwriting documentation requirements for income and assets must be followed. In addition:
  - If a VOE is used to document income, it must be accompanied with a current paystub.
  - If a VOD is used to document assets, it must be accompanied with one month's bank statement.

#### Credit:

- All borrowers must have a credit score.
- If the borrower has a previous housing history (mortgage or rent), the most recent 12 months' history must be documented with no late payments. If the history is shorter than 12 months, the entire history must be documented.
- Foreclosures, deeds-in-lieu of foreclosure, pre-foreclosure sales (short sales), mortgage debt discharged through bankruptcy, and charged-off mortgages require 7 years' seasoning from the completion date, and satisfactory re-established credit must be verified.
- Bankruptcies require 7 years' seasoning from the discharge or dismissal date, and satisfactory re-established credit must be verified.
- 4 years' seasoning required from the completion date of credit counseling due to derogatory credit.
- Open judgments, garnishments, and all outstanding liens (including tax liens), must be paid off at or prior to closing.

Existing subordinate financing requirements in section 3.03.03.02 must be met.

<sup>&</sup>lt;sup>3</sup> The credit score and DTI variances addressed in section 3.03 do not apply.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

 Borrowers with collections and charge-offs of non-mortgage accounts are considered on a case-by-case basis.

#### Assets:

- All funds must come from the borrower's own funds. Gifts/grants are ineligible.
- Employer assistance programs and trade equity may not be used as a source of assets.
- Maximum interested-party contribution: 3%.

#### Property:

 Maximum condominium investor concentration: 30% (for both established and new projects).

#### Ineligible:

- Co-ops.
- Manufactured homes.
- Modular, panelized and prefabricated homes.
- Geodesic homes.
- Group homes.
- Log homes.
- Properties with resale (deed) restrictions.

#### Borrower:

#### Ineligible:

- Non-occupant co-borrower/co-signer.
- Non-permanent resident aliens for loan amounts > \$1,000,000.

#### Transaction Type:

#### Ineligible:

- Construction-to-permanent loans.
- Renovation mortgages.
- Installment land contracts.

# 3.06.02 Affordable Housing – Including Housing Finance Agency (HFA) Loans (March 1, 2017)

Affordable housing loans must meet all Arch MI underwriting requirements. We allow a higher combined loan-to-value ratio for 1–2 unit primary residences when the subordinate financing meets Fannie Mae's Community Seconds® or Freddie Mac's Affordable Seconds® requirements. See section 3.03.03, Subordinate Financing, for complete requirements.

The following are considered affordable housing loans and must be identified as such within the MI submission:

- Fannie Mae HomeReady® loans.
- Freddie Mac Home Possible<sup>®</sup> Mortgage loans.
- HFA loans (first-lien mortgages originated under a state or local housing finance agency program).
   The loan must be identified as an HFA loan within the MI submission.
- Other loan programs that include community assistance (grants, gifts, Community Seconds, or Affordable Seconds, etc.) for first-time home buyers or low- to moderate-income borrowers.
- Loans originated under a lender's Community Reinvestment Act (CRA) program.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.06.03 Medical and Dental Professionals Program (November 15, 2018)

Borrowers who are currently practicing (or who will begin practicing within 60 days of closing) one of the eligible professions below and meet the subsequent requirements are eligible for the exclusion of deferred student loan payments from the DTI ratio calculation and/or employment to begin post-closing.

The following requirements do not apply when the deferred student loan payments are used in the DTI calculation and/or the borrower is starting employment prior to closing.

Other than DTI ratio or credit score variances indicated in the grid, **no exceptions** to the following requirements are allowed.

# Eligible professions (medical professionals must hold one of the specific designations listed below):

- Medical resident.
- Medical doctor (MD).
- Doctor of Dental Science (DDS).
- Doctor of Dental Medicine (DMD) and dental surgeons specializing in oral and maxillofacial surgery.
- Doctor of Optometry (OD).
- Doctor of Ophthalmology (MD).
- Doctor of Podiatric Medicine (DPM).
- Doctor of Osteopathy (DO).
- Pharmacist (RPH).
- Chiropractor (DC).

**Note:** Borrowers not employed in one of the eligible professions and starting their employment post-close may be eligible under Fannie Mae's or Freddie Mac's published post-close employment requirements with which we align. **The Agency's published post-close employment requirements do not allow excluding deferred student loan payments from the DTI calculation.** 

#### LTV/Loan Amount/Credit Score/DTI Requirements:

Occupancy	Transaction Type	Property Type	Maximum LTV	Maximum Loan Amount	Minimum Credit Score	Maximum DTI
			97%	\$453,100		45% <sup>1</sup>
Primary	Purchase &	1-unit, SFD/SFA, Condos, Co-ops <sup>3</sup>	90%	\$453,101– \$679,650	620	
Residence (only)	Rate/Term Refinance		95%	\$453,101– \$679,650	700 <sup>1</sup>	
			90%	\$679,651- \$850,000 <sup>2</sup>	700	

<sup>&</sup>lt;sup>1</sup> The 5% DTI variance and 10 point credit score variance as addressed in section 3.03 are allowed.

<sup>&</sup>lt;sup>2</sup> Construction-to-permanent loans are **ineligible** for loan amounts greater than \$679,650.

<sup>&</sup>lt;sup>3</sup> For loans submitted under an Arch Mortgage Insurance Company Master Policy, co-op eligibility is limited to CT, DC, IL, MA, MD, NH, NJ, NY, and VA. These limitations do not apply to loans submitted under a United Guaranty Master Policy.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### Student Loan Debt:

Student loan debt belonging to the borrower with the eligible profession may be excluded from the DTI calculation with documentation to evidence deferment or forbearance for at least 12 months after the MI application date.

- Medical resident only: Medical residents with a minimum of 6 months' residency remaining may use the alternative documentation listed below as evidence the student loan will be in deferment for at least 12 months:
  - Letter from employer verifying the medical resident's start date, or
  - Letter from the employer verifying at least 6 months' residency remaining.

#### Post-Closing Employment Start Date:

Employment for the borrower with the eligible profession may begin up to 60 days after loan closing when:

- Maximum 95% LTV.
- There is a non-contingent, fully executed (accepted) employment contract or offer letter documented in the loan file.
- There is a verbal VOE conducted to confirm authenticity of the employment documentation prior to closing.

#### Minimum Borrower Contribution:

- 3% for loans up to \$679,650.
- 5% for loan amounts greater than \$679.650.
- Gifts/grants may be used to satisfy the minimum borrower contribution when all of the following are met:
  - Maximum \$679,650 loan amount.
  - Minimum 740 credit score.
  - Maximum 41% DTI.
  - Fixed-rate/fixed-payment or ARMs greater than 5 years only.

#### Reserves:

- 2 months for loan amounts up to \$679,650.
- 6 months for loan amounts greater than \$679,650.
- When employment begins post-closing, the following additional reserve requirement applies:
  - Reserves are required for each month after the Note date until employment begins.

#### Other Requirements:

- All borrowers must have a credit score.
- Construction-to-permanent loans have a maximum \$679,650 loan amount.
- All other Arch MI Standard Underwriting Requirements in section 3 of the Manual apply.
- Ineligible:
  - DU and Loan Product Advisor documentation efficiencies. Manual documentation required.
  - Non-occupant borrowers.
  - Subordinate financing.
  - EZ Decisioning<sup>SM</sup> and *Swift*Close<sup>SM</sup> requirements.
  - Manufactured homes.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## **3.07 Loan Types** (November 15, 2018)

#### 3.07.01 Adjustable-Rate Mortgages (ARMs) (January 4, 2018)

#### 3.07.01.01 Amortization Type (March 1, 2017)

- Only positively amortizing ARMs are eligible.
- Loans that allow for interest-only payments or negative amortization are ineligible.

#### 3.07.01.02 Maximum Loan Amount (January 4, 2018)

- Non-delegated submissions:
  - ARM with an initial fixed-rate period of 5 years or longer: \$1,500,000.
  - ARM with an initial fixed-rate period of less than 5 years: \$850,000.
- Delegated submissions:
  - ARM with an initial fixed-rate period of 5 years or longer: \$1,000,000.
  - ARM with an initial fixed-rate period of less than 5 years: \$850,000.

#### 3.07.01.03 Minimum Qualifying Rate (March 1, 2017)

- ARM with an initial fixed-rate period of 5 years or shorter: Note Rate plus 2%.
- ARM with an initial fixed-rate period greater than 5 years: Note Rate.

#### 3.07.01.04 Maximum Caps (March 1, 2017)

An ARM cap is defined as the amount the interest rate may change in a specified period of time.

- Initial cap:
  - Maximum 1% for an ARM with initial fixed-rate period < 1 year.</p>
  - Maximum 2% for an ARM with initial fixed-rate period from 1 year to < 3 years.</p>
  - Maximum 3% for an ARM with initial fixed-rate period from 3 years to < 5 years.</p>
  - Maximum 6% for an ARM with initial fixed-rate period 5 years or greater.
- Periodic cap:
  - Maximum 1% when the time period is < 1 year.</p>
  - Maximum 2% when the time period is from 1 year to < 3 years.
  - Maximum 3% when the time period is from 3 years to < 5 years.</p>
  - Maximum 6% when the time period is for 5 years or greater.
- Lifetime cap:
  - Maximum 6%.

#### 3.07.01.05 Interest Rate Adjustment Periods (March 1, 2017)

 The minimum initial fixed-rate period or any subsequent interest rate adjustment period is 6 months. There are no maximum interest rate adjustment periods.

#### 3.07.01.06 Maximum Basis Point Spread (March 1, 2017)

Difference between the initial interest rate of an ARM and the FIAR (Fully Indexed Accrual Rate) at time of closing:

300 basis points.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.07.02 Temporary Interest-Rate Buydowns (November 15, 2018)

#### 3.07.02.01 Maximum Loan Amount (January 4, 2018)

Non-delegated and delegated submissions: \$850,000.

#### 3.07.02.02 Minimum Qualifying Rate (November 15, 2018)

- Fixed-rate loans: Note Rate.
- ARM with an initial fixed-rate period of 5 years or shorter: Note Rate plus 2%.
- ARM with an initial fixed-rate period greater than 5 years: Note Rate.

#### 3.07.02.03 Additional Restrictions (March 1, 2017)

Maximum 2–1 buydown for ARMs with an initial fixed-rate period of less than 5 years.

#### 3.07.03 Balloon Mortgages (January 4, 2018)

#### 3.07.03.01 Loan Type (March 1, 2017)

Fixed-rate/fixed-payment only.

#### 3.07.03.02 Maximum LTV (March 1, 2017)

■ 95% LTV.

#### 3.07.03.03 Maximum Loan Amount (January 4, 2018)

Non-delegated and delegated submissions: \$850,000.

#### 3.07.03.04 Minimum Balloon Term (March 1, 2017)

5 years.

#### 3.07.03.05 Additional Restrictions (March 1, 2017)

New subordinate financing is ineligible.

#### 3.07.04 Biweekly Mortgages (March 1, 2017)

A biweekly mortgage is a mortgage for which a biweekly payment is mandatory per the Note or Rider **and** will continue throughout the life of the loan. Biweekly mortgages are eligible for insurance with Arch MI.

#### 3.07.04.01 Term (March 1, 2017)

The term used should be the term as defined in the Note and/or Rider incorporating the biweekly payment.

#### 3.07.04.02 Monthly Principal and Interest Payment (P&I) (March 1, 2017)

The monthly P&I payment used to calculate the DTI should be the biweekly P&I converted to a monthly P&I (Monthly P&I = Biweekly P&I x 26/12).

#### 3.07.04.03 Maximum Loan Amount (March 1, 2017)

**\$850,000**.

#### 3.07.05 Maximum Term (March 1, 2017)

- Fixed-rate/fixed-payment and ARMs with initial fixed-rate period 5 years or longer: 40 years.
- ARMs with initial fixed-rate period less than 5 years, temporary interest-rate buydowns, and balloon mortgages: 30 years.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.08 Transaction Type (September 21, 2018)

#### 3.08.01 Refinance Transactions (September 21, 2018)

#### 3.08.01.01 Rate/Term Refinance<sup>4</sup> (September 21, 2018)

- Cash back to the borrower may not exceed the lesser of 2% of the new refinance loan amount or \$2,000. If the borrower receives cash back in excess of this amount, the loan will be considered a cash-out refinance.
- Refinance transactions paying off a first-lien mortgage and a non-purchase money subordinate lien seasoned for a minimum of 12 months will be considered a rate/term refinance.
  - The 12 months' seasoning will be measured from the Note date of the existing subordinate lien to application date of the new loan.
  - If the subordinate lien is a Home Equity Line of Credit (HELOC), total draws within the last 12 months may not exceed \$2,000. A loan history is required for the last 12 months to document the total draws.

#### Ineligible:

Properties currently listed for sale.

#### 3.08.01.02 Cash-Out Refinance (March 1, 2017)

- 1-unit primary residence only.
- Maximum cash-out:

Maximum LTV/CLTV	Maximum Cash-Out
90.01–95%	\$50,000
85.01–90%	\$100,000
≤ 85%	\$150,000

- The following are ineligible for a cash-out refinance transaction:
  - Construction-to-permanent loans.
  - Renovation mortgages.
  - New subordinate financing.
  - Properties purchased or listed for sale in the last 6 months.
  - Manufactured homes.
  - Second homes.
  - Investment properties.
  - 2–4 unit properties.
  - Non-traditional credit.

Loans not meeting rate/term refinance eligibility may be considered under Arch Mortgage Insurance Company's Refinance-To-Modification (RTM) program or United Guaranty's Refinance with Certificate Modification Program when Arch MI insures the existing loan.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.08.01.03 Fannie Mae's DU Refi PlusRefi Plus or High Loan-to-Value Refinance, and Freddie Mac's Relief Refinance Mortgage or Enhanced Relief Refinance Mortgage (November 15, 2018)

Loans under Fannie Mae's Refi Plus<sup>TM</sup>, DU<sup>®</sup> Refi Plus<sup>TM</sup>, and Freddie Mac's Relief Refinance Mortgage<sup>SM</sup> may be considered under Arch MI's HARP program when Arch MI insures the existing loan. Fannie Mae's High Loan-to-Value Refinance and Freddie Mac's Enhanced Relief Refinance<sup>SM</sup> Mortgage loans may be submitted as a modification to the existing certificate to Arch MI's Servicing department when Arch MI insures the existing loan.

If a Fannie Mae Refi Plus<sup>™</sup>, DU<sup>®</sup> Refi Plus<sup>™</sup>, High Loan-to-Value Refinance loan or a Freddie Mac Relief Refinance Mortgage<sup>SM</sup> or Enhanced Relief Refinance<sup>SM</sup> Mortgage loan is submitted as a new insurance application, the following apply:

- All rate/term refinance underwriting requirements.
- All manual underwriting documentation requirements for a rate/term refinance transaction.

#### 3.08.02 Renovation Mortgages (March 5, 2018)

Items not addressed in this section will follow the underwriting requirements for the applicable transaction type (purchase or rate/term refinance).

#### 3.08.02.01 General Requirements (March 1, 2017)

- Insurance activation:
  - Loans for which all funds are disbursed at closing and placed into an escrow account:
    - The insurance must be activated upon closing.
  - Loans for which funds are disbursed in increments and only interest is charged during the renovation phase:
    - The lender may choose to activate at the initial closing or upon modification/conversion to the permanent loan. Once activated, premiums will become due and payable.
- Mortgage insurance coverage is ineligible if the borrower had any delinquencies (greater than 30 days) during the renovation phase (unless the insurance had already been activated).

#### 3.08.02.02 Additional Requirements (March 5, 2018)

- Maximum LTV:
  - 1–2 unit primary residences: 95% LTV.
  - Second homes: 90% LTV.
- Maximum loan amount:
  - 1-unit primary residences: \$850,000.
  - 2-unit primary residence: \$679,650.
  - Second homes: \$679,650.
- A copy of the contract for cost of improvements must be provided.
- Ineligible:
  - Manufactured homes.
  - 3–4 unit properties.
  - Investment properties.
  - Cash-out refinance.
  - Non-traditional credit.

#### 3.08.02.03 Age of Documentation Requirements (March 1, 2017)

See section 3.05.01 for age of documentation requirements.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.08.03 Construction-to-Permanent Loans (April 25, 2018)

Arch MI will provide mortgage insurance for construction-to-permanent transactions under the following terms.

#### **3.08.03.01 General Requirements (March 1, 2017)**

- Insurance activation (coverage during the construction phase):
  - Single-closing transactions:
    - The lender may choose to activate at the initial closing or upon modification/conversion to the permanent loan. Once activated, premiums will become due and payable.
  - Two-closing transactions:
    - Insurance is not allowed for the interim construction-only loan.
- Mortgage insurance coverage is ineligible if the borrower had any delinquencies (greater than 30 days) during the construction phase (unless the insurance had already been activated).

#### 3.08.03.02 Additional Requirements (April 25, 2018)

- Maximum LTV:
  - 1-unit primary residences: 95% LTV.
  - Second homes: 90% LTV.
- Maximum loan amount:
  - 1-unit primary residences: \$850,000.
  - Second homes: \$679,650.
- Ineligible:
  - 2–4 unit properties.
  - Investment properties.
  - Cash-out refinance.
  - New subordinate financing.
  - Non-traditional credit.

#### 3.08.03.03 Age of Documentation Requirements (March 1, 2017)

See section 3.05.01 for age of documentation requirements.

#### 3.08.03.04 Determining the Lot Value (March 1, 2017)

If the lot was received through gift or inheritance, use the value of the lot from the appraisal to determine acquisition costs.

#### 3.08.04 Corporate Relocation Loans (March 1, 2017)

A loan qualifies as a corporate relocation loan when it meets the following requirements:

- Made to a transferred employee (new or existing) to purchase a primary residence at a new location.
- Made pursuant to a relocation program administered by the corporate employer or its agent.
- Involves an employer contribution of at least 3% of the loan amount.

Employer contributions must consist of one or more of the following:

- Payment of the borrower's closing costs on the new primary residence and/or the previous residence.
- Payment of expenses related to the borrower's move (for example, relocation allowances, movement of household goods and automobiles, temporary housing expenses, etc.).
- Payment of the difference between the property tax and/or mortgage interest rate obligation on the employee's previous primary residence and the employee's new primary residence.
- A buydown or subsidy of the mortgage interest rate.
- Funding of a below-market-rate or no-interest bridge loan.

A copy of the relocation agreement or other documentation must be provided to show the detail of the employer's contribution toward the borrower's loan transaction.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.08.05 Seasoned Loans and Closed Loans (March 1, 2017)

A seasoned loan is defined as a loan for which the first monthly payment has been made.

- Seasoned loans are ineligible for insurance with Arch MI. All closed loans must be submitted for insurance to Arch MI prior to the first payment being made. The first payment may not be past due.
- Single closing construction-to-permanent loans that are modifying to the permanent financing for which interest-only payments have been made during the construction period and for which the mortgage insurance was not activated at the initial closing are not considered seasoned loans.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### **3.09 Borrower** (November 15, 2018)

#### 3.09.01 Underwriting the Borrower (January 4 2018)

#### **3.09.01.01 Social Security Number (January 4, 2018)**

All borrowers on a loan are required to have a valid Social Security number (SSN).

#### 3.09.01.02 Individual Tax Identification Number (ITIN) (March 1, 2017)

- Loans to borrowers who have been issued an ITIN in lieu of a Social Security number are ineligible.
- An ITIN is set up in the same format as a Social Security number, with nine digits. The first digit
  is always a 9, and the second group of digits (fourth digit) will always start with a 7 or 8 (i.e., 9xx7x-xxxx).
- An ITIN is not proof of legal residency in the United States and is not valid proof of identification outside the tax system. An ITIN is a tax identification number issued by the IRS to individuals who are not eligible for a Social Security number and who have an obligation to file a tax return to the IRS. Any person who is employed in the United States is required to have a Social Security number.

#### 3.09.01.03 Maximum Number of Insured Loans per Borrower (January 4, 2018)

- Arch MI and its affiliates may collectively insure up to a maximum of three loans per borrower as follows:
  - Primary residence: 1 loan maximum.
  - Second home: Maximum of 1 second home and 1 investment property or 2 second homes (with no investment properties). When 2 second homes are insured, they must not be in the same general location.
  - Investment property: 2 loans maximum. When 2 investment properties are insured, then no second homes are allowed.
  - Arch MI will be responsible for determining the number of loans already insured for a borrower and will notify the lender when the number is exceeded.

# 3.09.01.04 Loans to Corporations, Partnerships, Syndications, or Irrevocable Trusts (March 1, 2017)

Ineligible.

#### 3.09.02 Non-Occupant Borrower/Co-Signer (November 15, 2018)

- For non-occupant borrower transactions, the loan is qualified using the income, liabilities, and assets of all borrowers.
- 1–2 unit primary residence only.
- Maximum LTV: 95% LTV.
- Maximum Loan Amount:
  - 1-unit primary residences: \$850,000.
  - 2-unit primary residences: \$679,650.
- Ineligible:
  - Manufactured homes.
  - 3–4 unit properties.
  - Second homes.
  - Cash-out refinance.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.10 Income and Employment (March 1, 2017)

#### 3.10.01 Income (March 1, 2017)

The Agency requirements for income must be followed.

#### 3.10.02 Employment (March 1, 2017)

The Agency requirements for employment must be followed.

# 3.11 Equity and Assets (January 4, 2018)

#### 3.11.01 Equity (March 1, 2017)

#### 3.11.01.01 Minimum Contribution from Borrower's Own Funds (November 28, 2017)

The following are Arch MI's requirements for a minimum contribution from the borrower's own funds for a purchase transaction:

Occupancy	Property Type	Maximum LTV	Maximum Loan Amount	Gift/Grant Funds, Community and Affordable Seconds, and Employer Assistance	Minimum Borrower Contribution
Primary Residence (only)	1-unit, SFD/SFA, Condos, Co-ops	97%	\$453,100	May be used to satisfy minimum borrower contribution	
		95.01–97%	\$453,101– \$679,650	Allowed after minimum contribution is met	3%
		97%	\$679,651– \$850,000	Allowed after minimum contribution is met	
		95%	\$679,650	May be used to satisfy minimum borrower contribution	
	1-unit, SFD/SFA, Condos	90%	\$850,001– \$1,000,000	All contributions (with the exception of allowable seller/interested-party contributions) must come from the borrower's own funds.	
	1-unit, SFD/SFA	85%	\$1,000,001– \$1,500,000		
	Manufactured Home	90%	\$453,100	Allowed after minimum contribution is met (for trade equity eligibility, see section 3.14.04)	3%
	1-unit, SFD/SFA, Condos, Co-ops using Non-Traditional Credit	95%	\$453,100	Allowed after minimum contribution is met	3%
	2-Unit	85%	\$679,650	Allowed after minimum contribution is met	3%
		85.01–95%	\$679,650	Allowed after minimum contribution is met	5%
	3–4 Unit	90%	\$679,650	All contributions (with the exception of allowable seller/interested-party contributions) must come from the borrower's own funds.	
Second Home	1-unit, SFD/SFA, Condos, Co-ops	90%	\$850,000	Allowed after minimum contribution is met	5%
Investment Property	1-unit, SFD/SFA, Condos, Co-ops	85%	\$679,650	All contributions (with the exception of allowable seller/interested-party contributions) must come from the borrower's own funds.	

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## 3.11.02 Reserves (January 4, 2018)

Arch MI's reserve requirements are listed below.

### 3.11.02.01 Reserves—General (January 4, 2018)

Monthly reserves are calculated by using a specific number of total monthly housing expense payments for the subject property. The monthly housing expense payment (PITIA) includes principal, interest, taxes, insurance, ground rents, cooperative fees, homeowner's association dues, and special assessments. When calculating reserves, the Note rate PITIA should be used for all product types. The following are the minimum reserve requirements.

Occupancy	Property Type	Transaction Type	DU Approve/Eligible or Loan Product Advisor Accept/Eligible	All Other Loans	
Primary Residence	1-unit, SFD/SFA, Condos, Co-ops	Purchase (Loan Amounts up to \$679,650)	Aligns with DU/Loan Product Advisor reserve requirements	The lesser of 2 months' PITIA; or the Agencies' reserve requirement	
		Purchase (Loan Amounts \$679,651 to \$850,000)	6 months' PITIA		
		Rate/Term Refinance (Loan Amounts up to \$850,000)	Aligns with DU/ Loan Product Advisor reserve requirements	None	
	1-unit, SFD/SFA, Condos	Purchase & Rate/Term Refinance (Loan Amounts \$850,001 to \$1,000,000)	12 months' PITIA		
	1-unit, SFD/SFA	Purchase & Rate/Term Refinance (Loan Amounts \$1,000,001 to \$1,500,000)	24 months' PITIA		
	1-unit, SFD/SFA, Condos, Co-ops	Cash-out Refinance	Aligns with DU/ Loan Product Advisor reserve requirements  2 months' PITIA		
	2-units	Purchase & Rate/Term Refinance	Aligns with DU/ Loan Product Advisor reserve requirements  6 months' PITI		
	3–4 units	Purchase & Rate/Term Refinance	6 months' PITIA		
Second Home	1-unit, SFD/SFA, Condos, Co-ops	Purchase & Rate/Term Refinance	Aligns with DU/ Loan Product Advisor reserve requirements*	6 months' PITIA (subject property only)	
Investment	1-unit, SFD/SFA, Condos, Co-ops	Purchase & Rate/Term Refinance	Aligns with DU/ Loan Product Advisor reserve requirements*	6 months' PITIA (subject property only)	

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### Notes:

\* DU and Loan Product Advisor are unable to account for additional Agency reserve requirements for second homes and investment properties when the borrower owns other financed second homes and/or investment properties. In these instances, the lender must manually apply additional reserve requirements per the Fannie Mae and Freddie Mac Seller Guide.

### 3.11.02.02 Reserves – Acceptable Sources of Funds (March 1, 2017)

 Proceeds from a rate/term refinance or cash-out refinance may be used to satisfy the reserve requirement.

## **3.11.03 Asset Types** (March 1, 2017)

## 3.11.03.01 Seller/Interested-Party Contributions (March 1, 2017)

- Loans that allow interested-party contributions to be used as down payment assistance are ineligible.
- Unplanned buydowns (buydowns paid by the builder/seller usually negotiated just before closing on new construction to allow the borrower to receive the interest rate stated on the sales contract when interest rates have risen) must be included as an interested-party contribution.

## 3.11.03.02 Gifts (Including Gifts of Equity and Grants) (March 1, 2017)

- A gift from a relative or domestic partner who has lived with the borrower for the last 12 months, or from a fiancé or fiancée, is considered the borrower's own funds and may be used to satisfy the minimum borrower contribution requirement, as long as both individuals will use the home being purchased as their primary residence (the requirements listed below for other gift/grants do not apply).
- For all other gifts/grants:
  - The borrower's minimum contribution must be met (see section 3.11.01.01 for when gifts/grants may be used to satisfy the minimum borrower contribution).
  - Gift/grants are ineligible as a source of funds for:
    - Loan amounts higher than \$850,000.
    - 3- to 4-unit primary residences.
    - Investment properties.

#### 3.11.03.03 Uniform Gift to Minor Accounts (March 1, 2017)

- Acceptable, provided one of the following criteria is met:
  - The borrower is the custodian of the account, or
  - The borrower is the owner of the account (the minor for whom the account was opened, and who is now of age).

#### 3.11.03.04 Business Assets (March 1, 2017)

Funds from a borrower's business may be used when the following requirements are met:

- Documentation to show that the borrower has access to the funds.
- A letter from an accountant stating that the withdrawal of the funds will not have a detrimental effect on the business; or
- The lender must document a cash flow analysis for the borrower's business to show there will be no detrimental effect on the business due to the withdrawal of the funds.

## 3.11.03.05 Lot Equity (March 1, 2017)

See the Construction-to-Permanent section for lot equity requirements.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## 3.11.03.06 Ineligible Asset Types (March 1, 2017)

The following asset types are ineligible:

- Cash-on-hand.
- Sweat equity.
- Gift/grant funds for 3–4 unit primary residences and investment properties.
- The following are **ineligible** asset types for loan amounts higher than \$850,000:
  - Gifts/grants.
  - Employer assistance.
  - Trade equity.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## 3.12 Credit and Liabilities (November 15, 2018)

## 3.12.01 Credit Score Requirements (March 1, 2017)

#### 3.12.01.01 Valid Credit Scores (March 1, 2017)

- For a borrower's credit score to be considered valid, the information on the credit report must be accurate. If any information on the credit report is inaccurate or disputed, see section 3.12.03.03.
- If no borrowers on the loan have a credit score, the loan must meet the non-traditional credit requirements.

## 3.12.01.02 Minimum Number of Scores Required (March 1, 2017)

- Arch MI requires a minimum of two credit scores per borrower.
  - A borrower with one credit score is acceptable when the lender has requested credit scores from all three credit repositories and only one credit score is available.

### 3.12.01.03 Borrower Representative Credit Score (March 1, 2017)

Each borrower's representative credit score is used in the determination of the loan representative credit score. A borrower's representative credit score is determined as follows:

- When only one credit score is obtained (and meets the requirements above in section 3.12.01.02), use that score.
- When two credit scores are obtained for the borrower, use the lower score.
- When three credit scores are obtained for the borrower, use the middle score.
- When three scores are obtained for the borrower and two are identical, one of the identical scores is considered the middle score.

## 3.12.01.04 Loan Representative Credit Score (March 1, 2017)

- For loans with only one borrower, the borrower's representative score is the loan's representative credit score.
- For loans with multiple borrowers, when every borrower has a credit score, the lowest of all borrower representative scores is the loan's representative score.
- For loans with multiple borrowers, when at least one borrower has a credit score and at least one borrower does not, the lowest borrower representative score of those borrowers with scores is the loan's representative score. Borrowers with no score are not considered in the determination of the loan representative score.
  - If the borrower without a credit score is the primary wage earner (contributes >50% of the qualifying income), then non-traditional credit references must be documented for this borrower (see Non-Traditional Credit References section). Because at least one borrower has a credit score, no other non-traditional credit requirements apply.
- If no borrowers on the loan have a credit score, the loan must meet the non-traditional credit requirements.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## **3.12.02 Types of Credit** (November 15, 2018)

## 3.12.02.01 Non-Traditional Credit<sup>5</sup> (November 15, 2018)

A transaction is considered non-traditional credit when NO borrower has a credit score (see section 3.12.01.04 when at least one borrower has a credit score and at least one borrower does not have a credit score).

The following are the underwriting requirements for non-traditional credit.

### LTV/Loan Amount/DTI Requirements – Non-Delegated:

Eligible Loan Types	Fixed-Rate/Fixed-Payment, ARMs, Temporary Buydowns, and Balloons							
Occupancy	Transaction Type	Property Type	Maximum LTV	Maximum Loan Amount	Maximum DTI			
Primary Residence (Non- Delegated)	Purchase & Rate/Term Refinance	1-unit, SFD/SFA, Condos, Co-ops	95%	\$453,100	45% <sup>1</sup>			
<sup>1</sup> The 5% DTI variances addressed in section 3.03 are not allowed.								

#### Ineligible:

 Borrowers who do not contribute 3% of their own funds. Gift/grant funds may not satisfy this requirement.

- 2–4 unit properties.
- Manufactured homes.
- Cash-out refinance.
- Construction-to-permanent or renovation loans.
- Second homes.
- Investment properties.
- Delegated submissions.

### Credit References:

Each borrower on an MI application must establish an acceptable credit history through trade lines reported on the credit report or through non-traditional credit references.

Non-traditional credit references are only acceptable when the traditional credit report does not produce a credit score. Non-traditional credit references may not be used to offset traditional trade lines with derogatory information.

A minimum of four sources of non-traditional credit with at least 12 months' history must be provided (one housing related, one utility, and two from other sources).

Credit references must have at least one quarterly repayment requirement.

For loans submitted under a United Guaranty Master Policy, borrowers using non-traditional credit are ineligible when the lender submitting the MI application is located in NY, SD, WA, or TX. In addition, they are ineligible when the property is located in NY. These limitations do not apply for loans submitted under an Arch Mortgage Insurance Company Master Policy.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

The credit profile must indicate:

- No housing delinquency in the past 24 months.
- No more than 1x30 or 0x60 installment or revolving late payments in the past 12 months.
- No collections or charge-offs (except medical).
- No judgments (they must be satisfied).
- No bankruptcy/foreclosure/deed-in-lieu/short sale.

#### Acceptable Sources of Non-Traditional Credit:

- Housing-related: Lenders must obtain at least one housing-related source for a non-traditional credit history. The credit agency must specify in the report whether verification was obtained from a professional management company or from an individual landlord.
- Utilities (when not included in the rental housing payment): Utilities include electricity, gas, water, and payments for cable or telephone service.
- Other payments:
  - Payments for medical insurance coverage, automobile insurance, life insurance policies, and rental insurance payments. Payroll deductions for these items are excluded from use as an acceptable trade line.
  - Payments to local department, furniture, appliance, or specialty stores; rental payments related to durable goods (including automobiles); medical; school tuition; child care; loans obtained by an individual (if there is written agreement and the borrower can provide copies of cancelled checks to indicate payments are consistent with the terms of the agreement); and authorized user accounts (if there is written documentation to support the borrower has been solely responsible for payments during the most recent 12 months).
- The consumer reporting agency should provide the lender all documentation received for each credit reference listed on the credit report.

#### Documentation Requirements:

Acceptable documentation for all credit references include:

- 12 months of consecutive account statements.
- A current account statement with 12 months of cancelled checks and/or paid receipts.
- Lender direct written verification which must include all of the information required on a nontraditional credit report and a current statement provided by the creditor; or
- A non-traditional credit report.

## 3.12.02.02 No Credit History (March 1, 2017)

Transactions in which all borrowers are unable to document established credit (via traditional or non-traditional credit requirements) are **ineligible**.

### 3.12.03 Credit Report (March 1, 2017)

### 3.12.03.01 Ineligible Credit Reports (March 1, 2017)

Foreign credit reports are ineligible.

#### 3.12.03.02 Fraud Alert Messages on Credit Reports (March 1, 2017)

Credit repositories have developed messages to identify potential fraudulent activities perpetrated by individuals misusing others' identity information. The messages may pertain to the borrower's Social Security number, address, telephone number, etc. All fraud alert messages appearing on the credit report need to be satisfactorily addressed to ensure the information presented on the loan application is true and correct.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.12.03.03 Accuracy of Credit Report (March 1, 2017)

It is possible for a credit report to include disputed items or erroneous information. The following requirements apply based on the individual circumstances:

- When the correction or removal of the disputed/erroneous item will improve the borrower's credit history, and the credit score as reflected on the credit report meets Arch MI's minimum credit score requirement for the transaction:
  - A corrected credit report and credit score may be provided for use; or
  - Documentation must be provided to substantiate the borrower's claim for the disputed or erroneous item(s), and the original credit report and credit score must be used.
- When the correction or removal of the disputed or erroneous item will improve the borrower's credit history, but the credit score as reflected on the credit report does not meet Arch MI's minimum credit score requirement for the transaction:
  - A corrected credit report and credit score must be provided for use. No attempt should be made to adjust the credit score or assume the correction will increase the score enough to meet Arch MI's minimum credit score requirement.
- When the correction or removal of the disputed or erroneous item will worsen the borrower's credit history:
  - A corrected credit report and credit score must be provided for use. No attempt should be made to adjust the credit score.

## 3.12.04 Derogatory Credit (November 15, 2018)

### 3.12.04.01 Restructured Mortgage Loans (November 15, 2018)

A restructured mortgage loan is defined as follows:

Any restructured loan for which the original transaction has been changed, resulting in absolute forgiveness of debt or a restructure of debt through either a modification of the original loan or origination of a new loan that results in any of the following:

- Forgiveness of a portion of principal and/or interest on either the first or second mortgage;
- Application of a principal curtailment by or on behalf of the investor to simulate principal forgiveness;
- Conversion of any portion of the original mortgage debt to a "soft" subordinate mortgage; or
- Conversion of any portion of the original mortgage debt from secured to unsecured.

The following mortgage loans are eligible for insurance when meeting all other Arch MI underwriting requirements:

- A refinance transaction that allows for the restructure of the existing debt as defined above.
- The subsequent refinance of a restructured mortgage loan.
- A purchase transaction with a borrower who had previously restructured a mortgage loan.

If a restructured mortgage loan is modified instead of refinanced, it may not be submitted as a new insurance application. The loan should be submitted as a modification.

#### 3.12.04.02 Deed for Lease (March 1, 2017)

Borrowers may have the opportunity to lease a property for which they have given a deed in lieu of foreclosure. When the borrower's loan file references a deed for lease, the underwriter must determine the completion date of the deed in lieu of foreclosure to ensure the requirements are met.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

#### 3.12.04.03 Prior Arch MI Claim (March 1, 2017)

A borrower who was a debtor on a loan for which Arch MI paid a claim is **ineligible** for insurance with Arch MI.

#### 3.12.04.04 Credit Counseling (March 1, 2017)

Borrowers who have received credit counseling as a result of derogatory credit should have satisfactory re-established credit from the conclusion of the counseling.

See section 3.06.01.02 for additional restrictions for loan amounts higher than \$850,000.

## 3.12.04.05 Past-Due Accounts (March 1, 2017)

All open past-due accounts must be brought current with the following exceptions:

- Collections.
- Charge-offs.
- Garnishments.

Arch MI aligns with the Agencies' requirements to determine whether the above items must be paid off.

### 3.12.05 Liabilities (March 1, 2017)

#### 3.12.05.01 Student Loans (March 1, 2017)

When the required monthly payment for a student loan is not listed on the credit report, the monthly payment may be determined by:

- Requiring copies of the loan documentation; or
- Using 1% of the outstanding balance of the student loan.

### 3.12.05.02 Debts Paid by Business (March 1, 2017)

A debt paid by a business the borrower owns does not have to be counted as part of the borrower's recurring monthly obligations when the following requirements are met:

- The account in question does not have any history of delinquency.
- The borrower supplies proof that the business has paid the obligation for the last six months (preferably cancelled business checks).
- The payment of the obligation is reflected in the business cash flow analysis (e.g., reflected as an expense on the Schedule C).

## 3.13 Geographic Requirements (March 1, 2017)

### 3.13.01 Eligible Geographic Areas (March 1, 2017)

Loans secured by properties located in the following geographic areas are eligible for insurance:

- Eligible: All 50 states located in the United States and the District of Columbia.
- Ineligible: All other countries and U.S. territories (including Puerto Rico, Guam, and the Virgin Islands).

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## **3.14 Property** (November 15, 2018)

## 3.14.01 Ineligible Property Types (March 1, 2017)

The following property types are ineligible:

- Single-wide manufactured homes.
- Any property type that is ineligible for sale to the Agencies.
- See section 3.06.01.02 for additional restrictions for loan amounts higher than \$850,000.

## 3.14.02 Two- to Four-Unit Properties (March 1, 2017)

- Primary residence, purchase and rate/term refinance transactions only.
- Non-traditional credit is **ineligible**.
- Gift/grant funds are ineligible for 3–4 unit properties.

## 3.14.03 Condominiums and Cooperatives<sup>6</sup> (Co-ops) (March 1, 2017)

For a condominium or co-op to be eligible for insurance, it must be eligible for sale to either one of the Agencies.

Arch MI aligns with the Agencies' published requirements for condominium and co-op eligibility with the following restrictions:

- Projects which include manufactured housing are ineligible.
- Non-realty limited common elements (e.g., boat dock slips, cabanas) may not be financed with the property. Assigned parking spaces may be financed as a cost of the property.
- See section 3.06.01.02 for additional restrictions for loan amounts higher than \$850,000.

The following condominiums and co-ops are **ineligible** for delegated submissions. They will be considered on a loan-by-loan basis when submitted non-delegated:

- A condominium which receives a single loan project eligibility waiver from an Agency because the project does not meet its published requirements.
- A condominium located in a project that received a Project Eligibility Review Service (PERS) approval which allows exceptions to the Agency's published requirements.
- A co-op that received an exception from an Agency to their published requirements.

### 3.14.04 Manufactured Homes (November 15, 2018)

Arch MI defines a manufactured home as a factory-built, multi-sectioned home built on a permanent frame (chassis) with a removable transportation system. The manufactured home is delivered and permanently attached to a site-built foundation. A manufactured home is built under the Federal Home Construction and Safety Standards established by HUD on/after June 1976. The label that confirms this is located on the manufactured home. The HUD Data Plate and HUD Certificate Label are required to confirm compliance with these standards.

The following are the underwriting requirements for manufactured homes.

## 3.14.04.01 Property Eligibility (November 15, 2018)

For mortgage insurance eligibility, manufactured homes must meet the following conditions:

- Manufactured homes must be a minimum of 18 feet wide or a minimum of 600 square feet in floor area. Single-wide homes are ineligible.
- The land and improvements are included under one mortgage or deed of trust.

For loans submitted under an Arch Mortgage Insurance Company Master Policy, co-op eligibility is limited to CT, DC, IL, MA, MD, NH, NJ, NY and VA. These limitations do not apply to loans submitted under a United Guaranty Master Policy.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

- The property (land and structure) is legally classified as real property by the local jurisdiction, taxing authority and title company.
- All loans must have an ALTA 7 Title Endorsement.
- The home is permanently affixed to a foundation that adheres to local building codes, and wheel axles and trailer hitches have been removed. Homes on piers must satisfy the manufacturer's recommendation. Anchors must be provided where required by state law.
- The land must be owned in fee simple by the borrower.
- A minimum of 2 manufactured home comparable sales must be used by the appraiser to demonstrate conformity within the market and to establish market appeal.

## 3.14.04.02 Purchase Transactions (November 15, 2018)

Purchase transactions are those in which the mortgage proceeds are used to finance the purchase of the manufactured home or the manufactured home and the land. The land may be previously owned by the borrower, either free of any mortgage or subject to a mortgage that will be paid off with the proceeds of the new purchase money mortgage.

#### Sales Price of the Manufactured Home:

In addition to the cost of the manufactured home and land, the sales price may include the cost of bona fide and documented transportation to the site, site preparation costs and dwelling installation costs.

Any personal property items (non-realty items) purchased in conjunction with the manufactured home must be deducted from the sales price and cannot be financed as part of the mortgage.

#### LTV Calculation:

For a purchase transaction when the loan is secured by a **newly built** manufactured home that is being attached to a permanent foundation in connection with the transaction, the LTV will be determined using the lower of:

- The "as completed" appraised value: or
- The sales price of the manufactured home (as evidenced by the dealer's invoice) plus the land:
  - If the land was purchased less than 12 months prior to the loan application date, use the lowest sales price at which the land was sold during that 12-month period, or
  - If the land was purchased 12 or more months prior to the loan application date, use the current appraised value of the land.
  - If the land was acquired through a gift or inheritance, use the appraised value of the land. Document the acquisition and transfer of the land.

For a purchase transaction when the loan is secured by an manufactured home that **already exists** on its foundation, the LTV will be based on the lowest of:

- The sales price of the manufactured home and the land, or
- The current appraised value of the manufactured home and the land, or
- If the manufactured home was attached to the foundation less than 12 months prior to the loan application date, the lowest price the home was previously sold for during that 12-month period and the lower of the:
  - Current appraised value of the land, or
  - Lowest price the land was sold for during that 12-month period.

## **Trade Equity:**

Trade equity will be considered only if:

 The borrower has contributed the minimum cash down payment prior to consideration of the trade equity; and

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

■ The maximum permitted equity is calculated based on the length of ownership. If the unit has been owned for 12 or more months, use 90% of the retail value as listed in N.A.D.A. (a copy of the valuation report must be provided). If the unit has been owned for less than 12 months, use the lesser of 90% of the retail value as listed in N.A.D.A. or the lowest sale price within the last 12 months.

#### 3.14.04.03 Refinance Transactions (November 15, 2018)

### LTV Calculation:

For a rate/term refinance of an existing unit already permanently affixed to the land, the LTV will be based on the lowest of the following:

- The current appraised value of the manufactured home and land; or
- If the manufactured home was owned by the borrower for less than 12 months on the loan application date; and
  - The home and land are secured by separate liens, use the lowest price at which the home was previously sold during that 12-month period plus the lower of the current appraisal value of the land, or the lowest sales price at which the land was sold during that 12-month period (if there was such a sale).
  - The home and land are secured by a single lien, use the lowest price at which the home and land were previously sold during that 12-month period.
  - The land was acquired through gift or inheritance, use the appraised value of the land. Document the acquisition and transfer of the land.

#### 3.14.04.04 Commitment Term for Manufactured Homes (November 15, 2018)

Manufactured homes will receive a 4-month commitment term regardless of the construction status.

## 3.14.04.05 Ineligible for Manufactured Homes (November 15, 2018)

The following are **ineligible** when the subject property is a manufactured home:

- Medical and Dental Professionals program.
- Cash-out refinances.
- Renovation mortgages.
- Non-occupant borrowers.
- Non-traditional credit.
- Second homes.
- Investment properties.
- Condominiums and co-ops.

## 3.14.05 Modular, Panel/Pre-Fab and Pre-Cut Homes (March 1, 2017)

Modular, panel/pre-fab, and pre-cut homes qualify using the same criteria as single-family detached homes.

### ■ Modular Housing (Modular Home):

A home constructed in sections in a factory assembly line. Fully constructed modules are transported to the permanent site and anchored to the foundation. Modular homes are not subject to HUD codes, but are built in accordance with the Uniform Building Code administered by the state agencies in which the modular home is installed and must adhere to local and regional building codes. In some cases modular homes are built on a permanent chassis (on-frame modular) similar to a manufactured home. These on-

N.A.D.A. – National Automobile Dealers Association, a resource for auto retail professionals, which includes manufactured homes. The website is www.nadaguides.com, where the value for manufactured homes can be determined for a fee.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

frame modular homes are built in accordance with the Uniform Building Codes of the state and not to the HUD codes, therefore, they are treated as modular homes.

### Panel/Pre-Fab Housing (Panelized Home):

Factory assembly-line homes constructed with walls, floors, and (often) roof in small panel form, then assembled at the site and attached to the foundation. Panelized homes are not subject to federal standards but must adhere to local and regional building codes.

#### Pre-Cut Home:

Lumber is cut to specific lengths at the factory, and then the home is constructed by workmen at the permanent site. Electrical, plumbing, and other components are added at the site. Pre-cut homes are not subject to federal standards but must adhere to local building codes.

## **3.14.06 Rural Properties** (March 1, 2017)

- Marketing time <12 months.</p>
- Land value may not exceed 50% of the total property value.
- Adequate sewage, water, and utilities.
- Comparable properties must be in similar rural locations and have similar property styles (e.g., ranch, two story, etc.). Appraiser must adequately explain the use of comparable properties not meeting these requirements.

## **3.14.07 Maximum Acreage** (March 1, 2017)

- Maximum 15 acres.
- Comparable properties must have similar acreage and property styles (e.g., ranch, two story, etc.).

## 3.14.08 Properties with Resale Restrictions (October 12, 2018)

- When there is a requirement for a third party to be notified that the borrower is in default or foreclosure, the lender must ensure that the third party is notified.
- Ineligible for loan amounts higher than \$850,000.

## 3.14.09 Property Flips (November 15, 2018)

- If the seller has owned the property less than 180 days from the date of the purchase contract and the new sales price is higher than the price paid by the seller to acquire the property, the increase must be fully documented and explained.
- The following types of re-sale transactions are not considered property flips and are not required to meet the above criteria:
  - Property being sold by a spouse who acquired the property through a divorce settlement.
  - Property acquired by an employer through a relocation program.
  - Property being sold by an administrator or executor of an estate.
  - Property being sold by a lender, mortgage investor, or mortgage insurance company that was acquired through foreclosure or deed in lieu of foreclosure.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

## **3.15 Occupancy** (November 15, 2018)

## 3.15.01 Primary Residence (October 17, 2018)

- At least one borrower on the transaction must occupy the property for the majority of the year and take title to the property; unless:
  - A parent or legal guardian is purchasing a home for their physically handicapped or developmentally disabled adult child or a child is purchasing a home for their parent(s).
- For transactions in which not all of the borrowers will occupy the property as their primary residence, see the Non-Occupant Co-Borrower/Co-Signer section.

## 3.15.02 Second Home (March 1, 2017)

- The property must be located in a recreational area.
  - If not in a recreational area, the borrower must give a satisfactory explanation for the use of the property as a second home.
- Manufactured homes and non-traditional credit are ineligible.
- Rental income from the subject property may not be used for qualification.

## 3.15.03 Investment Property (November 15, 2018)

- Gift/grant funds, non-traditional credit, and manufactured homes are ineligible.
- A "kiddie condo" is defined as any property type purchased to provide housing for a family member to occupy while attending college, trade or technical school. Typically, the parent(s) are the buyers and non-occupants and the child is the occupant. Kiddie condos must be considered investment properties for eligibility and pricing purposes. If the child who will occupy the property is a borrower on the loan, the loan may qualify as a primary residence non-occupant borrower transaction.

For items not addressed in this section, the Agency requirement applies.

See section 3.01, General Underwriting Requirements, for more information.

See section 3.03, Loan Amount/LTV/Credit Score/DTI Requirements, for additional requirements that may apply.

# 3.16 Analyzing the Appraisal Report (March 1, 2017)

- The appraisal should fully analyze the neighborhood, site, physical characteristics, and condition of the property.
- The appraisal should indicate that the property is in average or better condition. If the property condition is rated fair or poor, the appraisal should be made subject to repairs that will bring the property to an average or better condition. Additionally, when provided, the following Condition and Quality of Construction rating codes, as defined by the FHFA Uniform Appraisal Dataset used by Fannie Mae and Freddie Mac, must be considered as follows:
  - Condition ratings of C1, C2, C3, or C4 are acceptable in an "as is" condition. Due to the risk associated with condition ratings C5 and C6, any appraisals with a C5 or C6 rating must have the condition items causing the rating on the appraisal be "subject to completion of repairs" in order for the transaction to be eligible for mortgage insurance.
  - Quality of Construction ratings of Q1, Q2, Q3, Q4, or Q5 are acceptable. Due to the risk associated with Quality of Construction rating Q6, any appraisal report with this rating will be ineligible for mortgage insurance.
- When the appraisal is made subject to completion, repairs, or inspection, the lender must ensure that the construction is completed, the repairs are made, or the inspection is completed. If the inspection shows that additional repairs are required, those repairs must be completed also. Repairs may be completed after closing.
- Lenders exercising their delegated authority are responsible for assessing the validity and accuracy of the appraisal report and ensuring the value is supported prior to delegation, including but not limited to, adequacy of the comparables, property condition, market value, and appraised value. This is regardless of any AUS response on the transaction. Numerous tools are available to lenders in the marketplace to assist in this assessment and Arch MI encourages their use. This is particularly important during times of market volatility or fluctuations, especially if there are any indications the subject property and/or comparable properties are located in an area of soft and/or declining property values.

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