



HaMMR Digest

Stay current with economic and mortgage market trends.

January 26, 2026

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Smooth Operator

- Key Takeaway:** Light data week Headlined by claims data still near recent lows, while the personal spending report showed a multi-year low in savings rate.
- Macro Implications:** Signs of improving labor market keep the Fed patient while also supporting our outlook for a recovery in real income growth.
- Housing Implications:** Activity entering 2026 with a head of steam, but we reserve our optimism for now given each of the last two years began similarly.

Macro: Tailwinds Brewing, Labor Holding Firm

- OBBB tailwinds are set to come to the forefront in '26 after minimal impact in '25.
- Jobless claims settling near multi-year lows, suggesting layoffs remain limited.
- Real construction spending remains soft aside from private resi renovations.

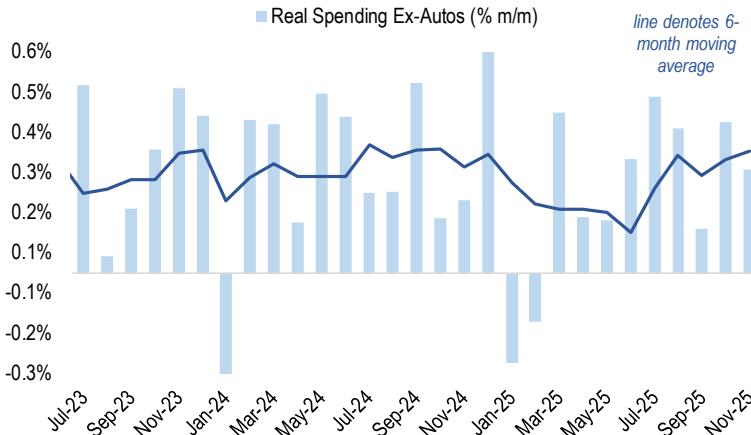
Rates: Watered Down

- 10y UST yield little change on the week, settling up 2bps to 4.24%.
- Front end yields rose by more, further flattening the curve.
- Improving outlook pushed markets to barely pricing 50bps of Fed cuts this year.

Housing: Good While It Lasted or Just the Beginning?

- After strong move lower to start the year, mortgage rates stabilize in low-6% range.
- Further housing policies are expected to be announced with details key to watch.
- Modest improvement in apps but pending sales still not showing strong rebound.

The Lowest Savings Rate Since 2022 in Part Driving Strengthening Real Spending Trend ...



Sources: Bureau of Economic Analysis, Census Bureau, Arch Global Economics

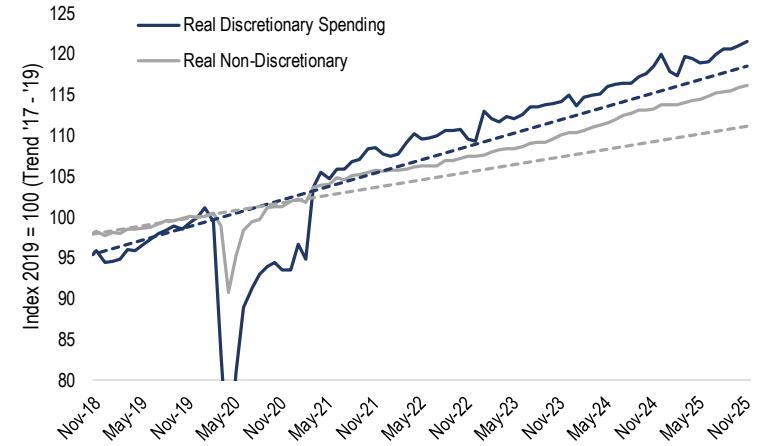
Personal Income: Rough Patch

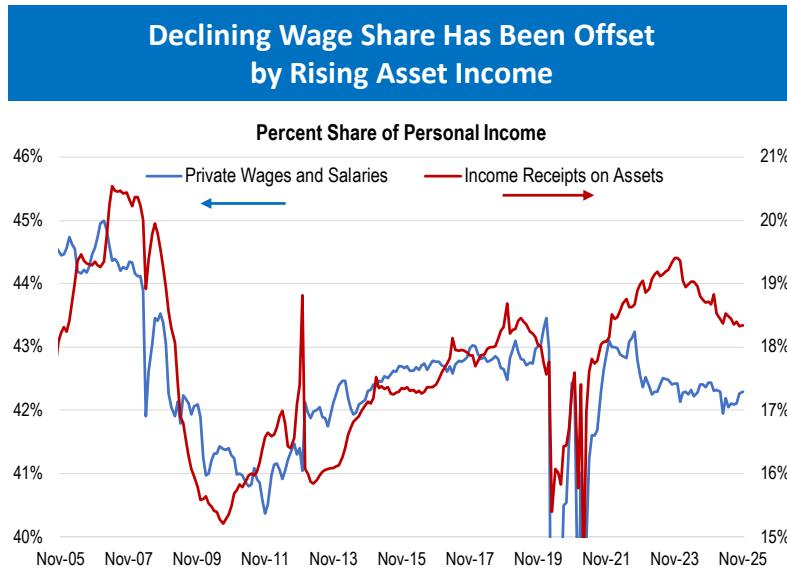
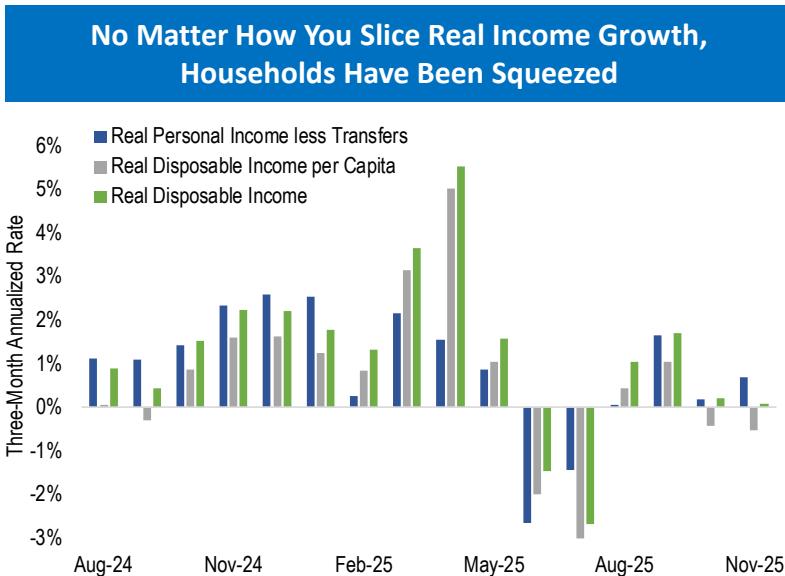
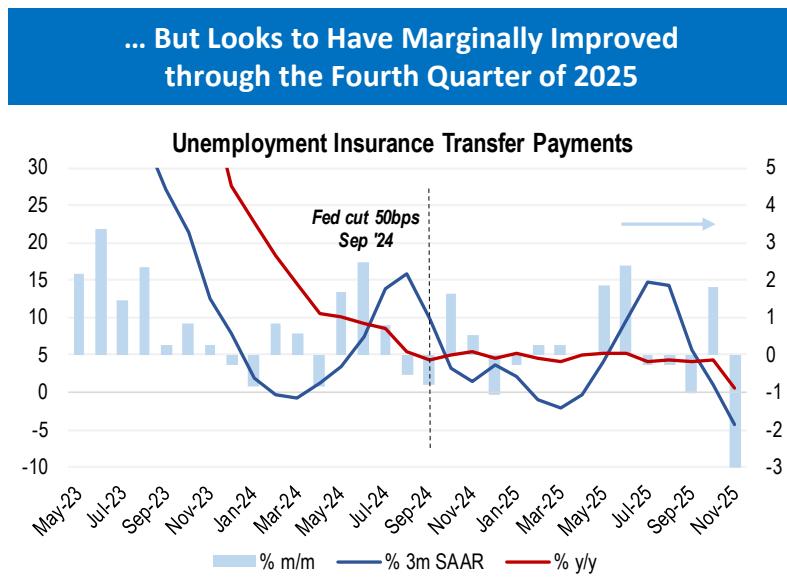
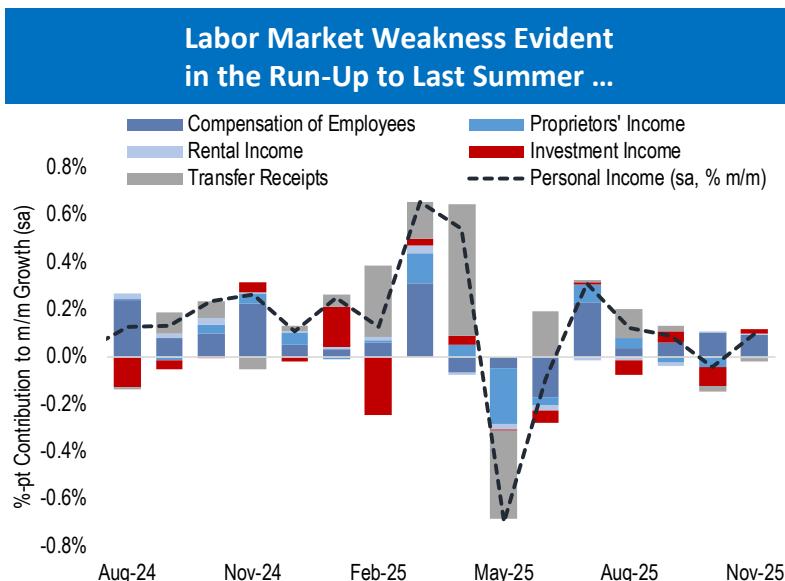
- Real disposable income growth has been flat in the three months to Nov.
- Labor income has rebounded but growth is modest at 1% y/y in real terms.
- Share of wage income near historic low offset by asset income growth.

Personal Spending: Who Needs to Save

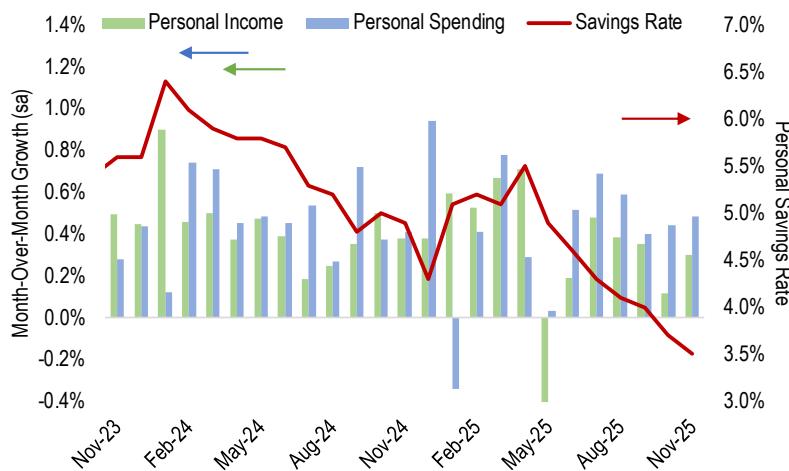
- Spending is sturdy but unbalanced, aided by a multi-year low savings rate.
- Recreational goods and healthcare have been main drivers of outlays.
- Q4 real spending tracking 2.5% annualized and lower than Q3's 3.5%.

... But Raises the Question as to How Sustainable the Spend Trajectory Is Considering Lagging Real Income

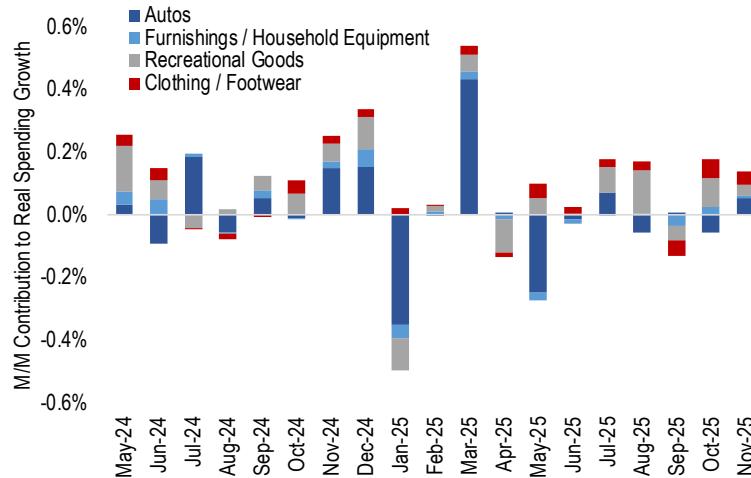




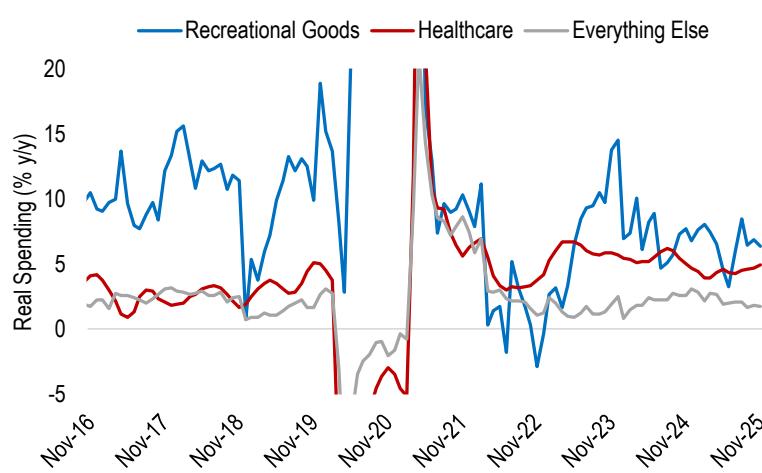
Drawdown in Savings Rate Accelerated into Year-End 2025, Falling 2% pts. over Six Months



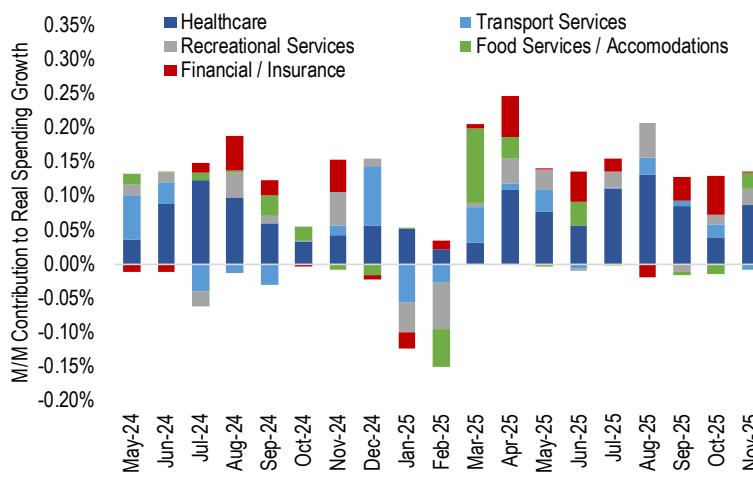
Real Autos Spending Has Weakened Substantially Since the Beginning of 2025



Real Spending on Healthcare Has Consistently Outpaced Pre-Pandemic Growth Rates

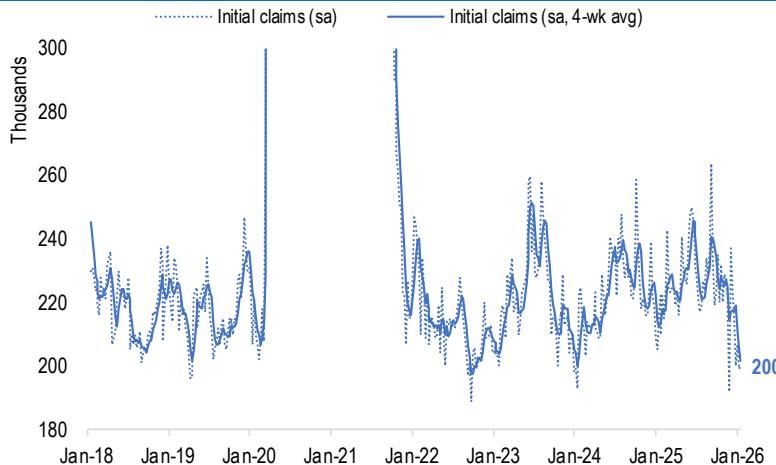


Growth in Services Spending Has Been Fairly Broad-Based with Contribution to Total Spending Steady



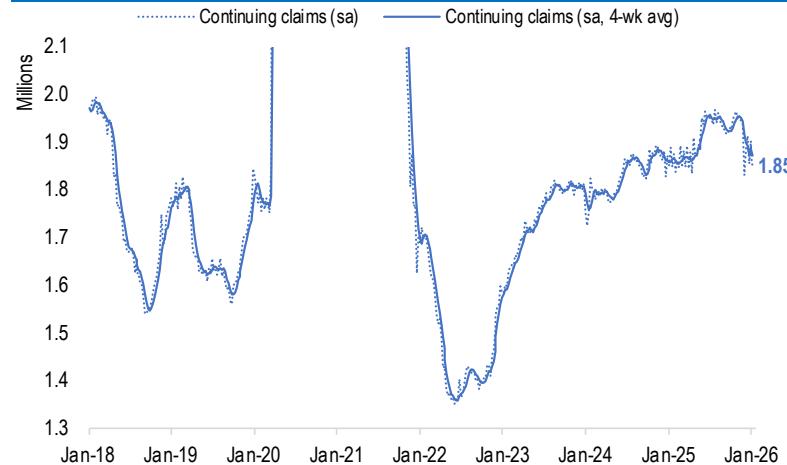
Initial Claims Inched Up to 200k (sa)

in Week Ending Jan. 17, Just Above Multi-Year Low

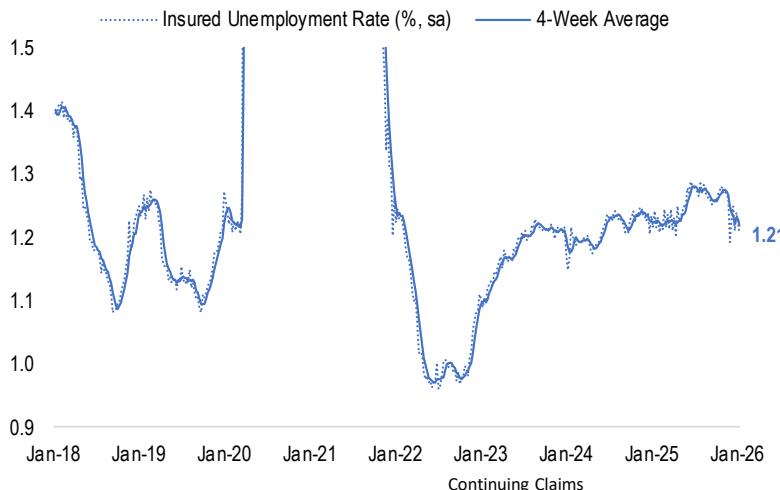


Continuing Claims Declined to 1,849k (sa) during Week

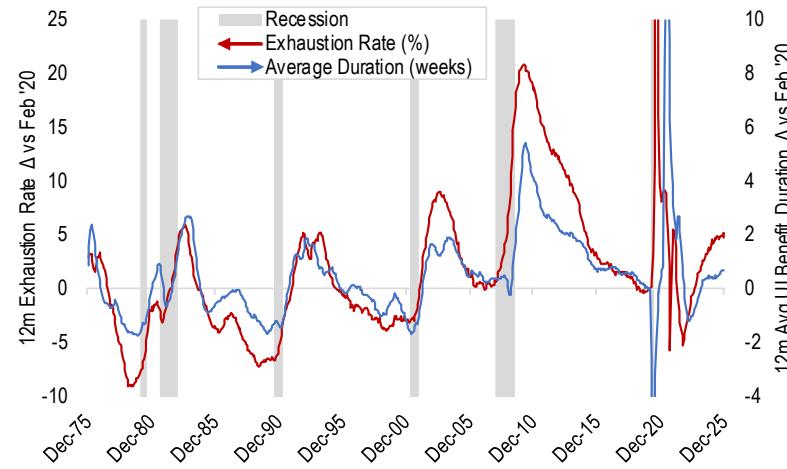
Ending Jan. 10, Just Above 2025 Low



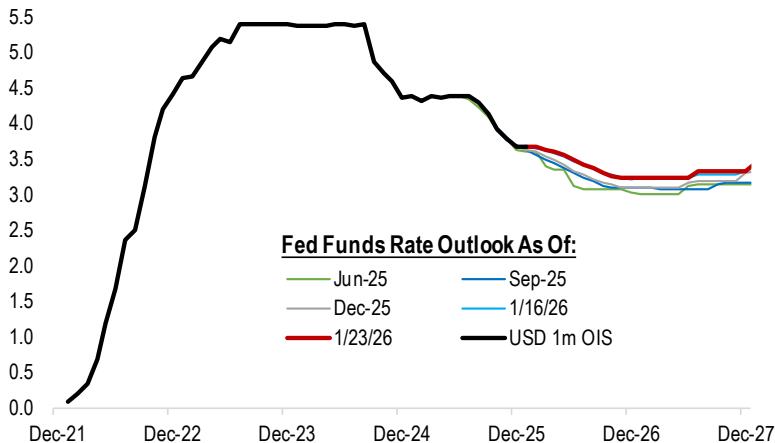
Insured Unemployment Rate Also Inched Lower to 1.21%, Similarly Just Above Last Year's Lows



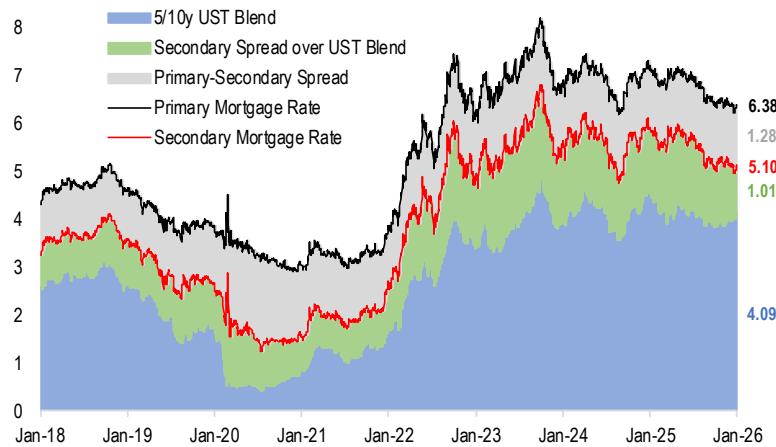
Claims Data Would Look Worse, If Not for Multi-Year High Exhaustion Rate and Duration of Unemployment



Market Odds Pricing in Two 25bps Rate Cuts in '26, with Small Risk of a Hike Building for '27

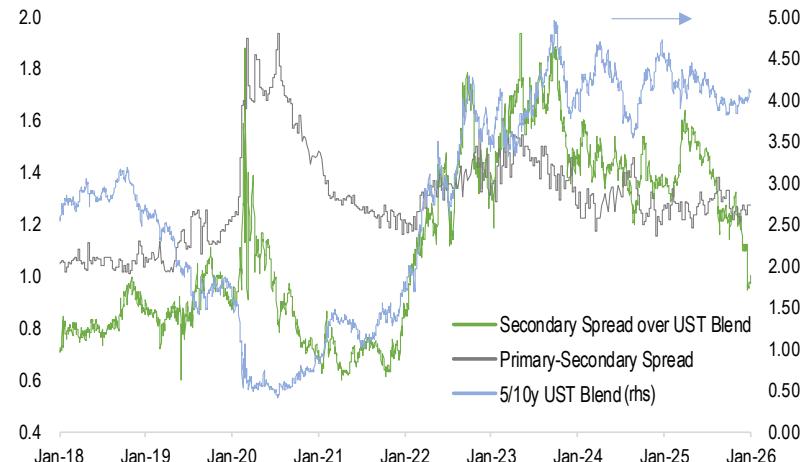


... Combined with Flat Treasury Yields on the Week, Pushed Mortgage Rates Up 5bps Last Week

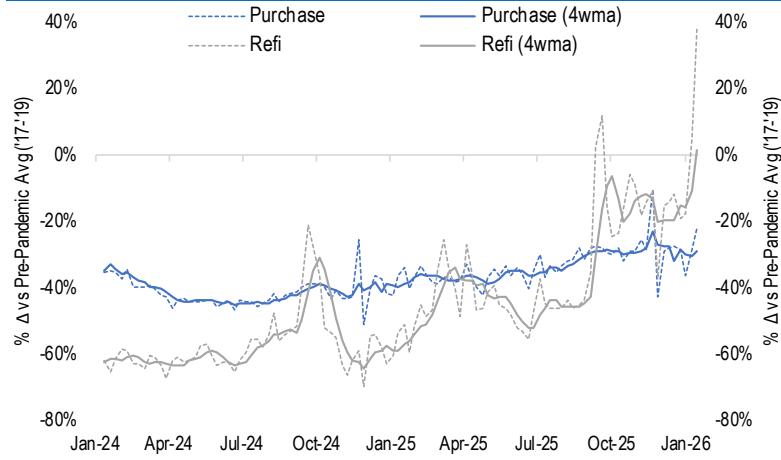


Sources: Bloomberg, FRB, Mortgage Bankers Association, Arch Global Economics

Mortgage Spreads Inched Higher Two Weeks after Trump Proposed “Representatives” Buy \$200B MBS ...



Mortgage Applications Surged (Mostly Refi) in Response to Rates Dipping (Briefly) below 6%

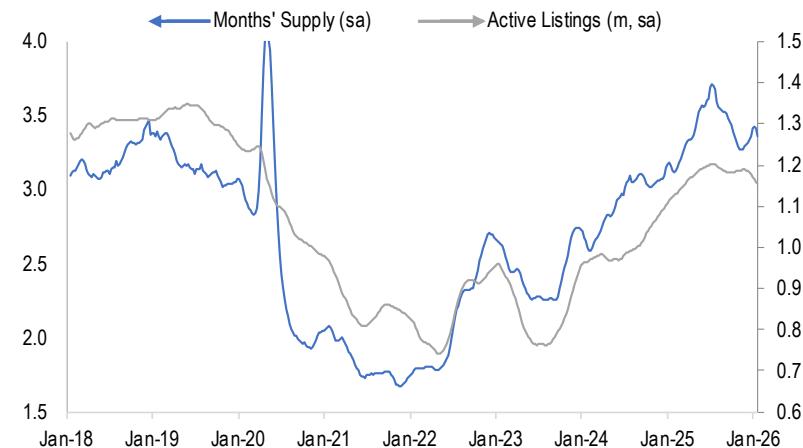


Secondary Spread: Current Coupon Option Adjusted Spread over 5/10y UST Blend
Primary-Secondary Spread: Primary Mortgage Rate - Secondary Mortgage Rate

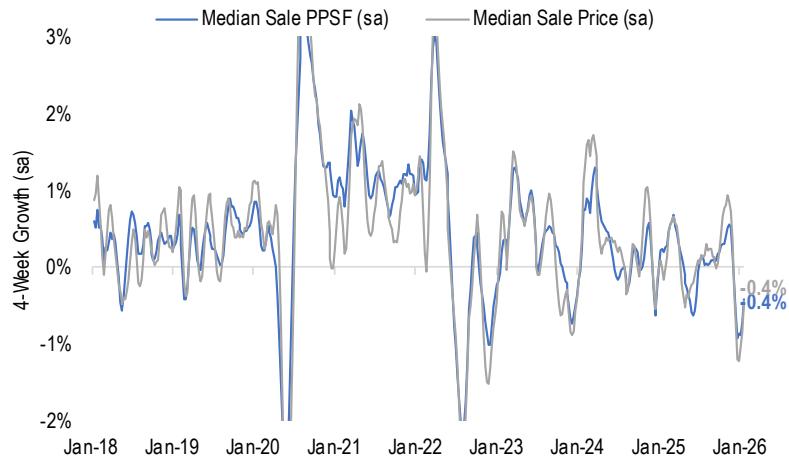
Pending Sales Downturn Appears to Be Bottoming in Late-January ...



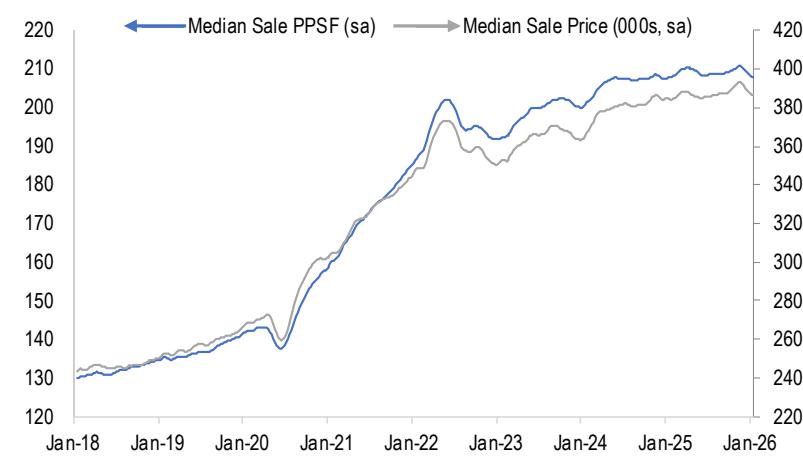
... Which Has Started to Turn Months' Supply Lower after Rising for More Than Two Months



Pace of Seasonally Adjusted Home-Price Growth Has Rebounded after Falling Sharply through Year-End



Home Prices Turned Lower in 4Q25, but Pace of Downturn Has Cooled to Start 2026



Annual Home-Price Declines Becoming More Widespread as Many Markets Have Softened

| Metro | Median Sale Price Per Square Foot (y/y) | | Median List Price Per Square Foot (y/y) | | Active Listings with Price Drops | | Average Sale-to-List Ratio | | Median Days on Market vs Pre-COVID | | Total Active Listings (y/y) | Months' Supply vs Pre-COVID | |
|-------------------|---|--------------|---|--------------|----------------------------------|--------------|----------------------------|--------------|------------------------------------|----------|-----------------------------|-----------------------------|----------|
| | Current | (Δ q/q, ppt) | Current | (Δ q/q, ppt) | Current | (Δ y/y, ppt) | Current | (Δ y/y, ppt) | Current | Year Ago | | Current | Year Ago |
| All Redfin Metros | 0.4% | -0.6% | 0.4% | -1.1% | 4.4% | 0.7% | 97.8% | -0.2% | -4.7 | -11.5 | 1% | -5% | -9% |
| Atlanta | -1.8% | 1.6% | 1.6% | 0.4% | 4.2% | 1.0% | 97.4% | -0.1% | 21.6 | 14.6 | 3% | 7% | -6% |
| Austin | -4.0% | 0.2% | -1.6% | 1.7% | 5.6% | 1.1% | 96.5% | -0.3% | 66.3 | 45.8 | 5% | 77% | 52% |
| Baltimore | -0.1% | -1.6% | 5.2% | 3.2% | 4.6% | 1.0% | 99.5% | -0.7% | -1.5 | -12.5 | 19% | -23% | -41% |
| Boston | 1.9% | -0.8% | 3.0% | 0.6% | 3.1% | 0.2% | 99.2% | -0.8% | 6.1 | 1.7 | 12% | -5% | -18% |
| Chicago | 2.5% | -0.6% | 4.1% | -0.5% | 2.7% | 0.7% | 98.6% | 0.0% | -1.2 | 1.5 | -9% | -28% | -26% |
| Dallas | -5.7% | -0.3% | -0.5% | 2.2% | 5.5% | 0.7% | 96.6% | -0.7% | 39.7 | 25.8 | 0% | 40% | 36% |
| Denver | -5.4% | -1.7% | -1.6% | -1.2% | 5.3% | 0.6% | 98.1% | -0.4% | 36.3 | 27.1 | 1% | 91% | 61% |
| Houston | -1.7% | 0.5% | -0.9% | -0.6% | 5.5% | 1.2% | 96.1% | -0.5% | 25.7 | 5.4 | 2% | 6% | -3% |
| Los Angeles | -0.8% | -0.3% | -1.1% | -1.7% | 2.7% | 0.9% | 99.0% | -0.6% | 10.6 | 3.5 | -2% | 18% | 30% |
| Miami | 0.9% | 2.1% | 4.1% | 5.1% | 3.2% | 0.4% | 94.8% | -0.4% | 25.5 | 13.5 | -2% | 12% | 13% |
| Minneapolis | 0.1% | -2.3% | 2.2% | 0.3% | 4.3% | 1.2% | 98.6% | -0.3% | -2.9 | -2.7 | -3% | 11% | -3% |
| Nashville | 1.4% | -1.1% | 2.9% | 0.4% | 3.4% | 1.0% | 97.5% | -0.2% | 27.1 | 10.8 | 14% | 30% | 16% |
| New York | 2.3% | -4.1% | 0.2% | -2.1% | 2.9% | 0.6% | 99.4% | -0.1% | -50.1 | -58.0 | -1% | -32% | -35% |
| Phoenix | -3.3% | -1.4% | 1.0% | 2.0% | 5.4% | 0.5% | 97.8% | -0.1% | 19.4 | 12.7 | 2% | 29% | 36% |
| Portland | -0.5% | 0.9% | 1.4% | 0.5% | 5.1% | 0.5% | 98.4% | -0.4% | 24.1 | 16.0 | 0% | 49% | 34% |
| Riverside | -2.9% | -2.8% | -1.7% | -2.6% | 3.7% | 1.0% | 98.5% | -0.1% | 4.3 | -5.0 | -8% | 0% | 7% |
| San Diego | -2.4% | -0.2% | 0.0% | 2.6% | 3.9% | 1.2% | 98.7% | -0.2% | 4.0 | 3.4 | -3% | -7% | -8% |
| Seattle | -1.9% | -4.3% | -1.8% | -2.7% | 4.1% | 0.3% | 98.4% | -0.8% | 16.8 | 2.8 | 15% | 50% | 27% |
| Tampa | 1.7% | 0.9% | 5.8% | -0.5% | 6.5% | 0.3% | 96.5% | 0.0% | 19.2 | 11.2 | -2% | 31% | 18% |
| Washington DC | -1.1% | -0.8% | -0.3% | -0.9% | 3.5% | 1.1% | 99.0% | -0.6% | 13.5 | 0.5 | 15% | 10% | -15% |

Data as of Jan. 18, 2026, and reflects 4-week averages.

Upcoming Data Releases

Key economic and housing data releases for the coming week:

| Date | Time | Indicator | Period | Actual | Consensus | Revised | Prior | Note |
|---------|----------|------------------------------------|--------|--------|-----------|---------|-------|-----------|
| 1/27/26 | 9:00 AM | FHFA House Price Index m/m | Nov | -- | 0.3 | -- | 0.4 | %, sa |
| 1/27/26 | 9:00 AM | S&P CoreLogic CS 20-City m/m SA | Nov | -- | 0.2 | -- | 0.3 | %, sa |
| 1/27/26 | 9:00 AM | S&P CoreLogic CS 20-City y/y NSA | Nov | -- | 1.2 | -- | 1.3 | %, nsa |
| 1/27/26 | 10:00 AM | Conf. Board Consumer Confidence | Jan | -- | 90.6 | -- | 89.1 | index, sa |
| 1/28/26 | 7:00 AM | MBA Mortgage Applications w/w | Jan 23 | -- | -- | -- | 14.1 | %, sa |
| 1/28/26 | 2:00 PM | FOMC Rate Decision (Upper Bound) | Jan 28 | -- | 3.8 | -- | 3.8 | % |
| 1/29/26 | 8:30 AM | Nonfarm Productivity q/q | 3Q F | -- | 4.9 | -- | 4.9 | %, saar |
| 1/29/26 | 8:30 AM | Unit Labor Costs q/q | 3Q F | -- | -1.9 | -- | -1.9 | %, saar |
| 1/29/26 | 8:30 AM | Initial Jobless Claims | Jan 24 | -- | 205 | -- | 200 | k, sa |
| 1/29/26 | 8:30 AM | Continuing Claims | Jan 17 | -- | 1,850 | -- | 1,849 | k, sa |
| 1/29/26 | 10:00 AM | Durable Goods Orders m/m | Nov F | -- | -- | -- | 5.3 | %, sa |
| 1/29/26 | 10:00 AM | Cap Goods Orders Nondef Ex Air m/m | Nov F | -- | -- | -- | 0.7 | %, sa |
| 1/29/26 | 10:00 AM | Cap Goods Ship Nondef Ex Air m/m | Nov F | -- | -- | -- | 0.4 | %, sa |
| 1/29/26 | 10:00 AM | Wholesale Inventories m/m | Nov F | -- | 0.2 | -- | 0.2 | %, sa |
| 1/29/26 | 10:00 AM | Wholesale Trade Sales m/m | Nov | -- | -- | -- | -0.4 | %, sa |
| 1/30/26 | 8:30 AM | PPI Final Demand m/m | Dec | -- | 0.2 | -- | 0.2 | %, sa |
| 1/30/26 | 8:30 AM | PPI Core (ex Food and Energy) m/m | Dec | -- | 0.3 | -- | 0.0 | %, sa |
| 1/30/26 | 8:30 AM | PPI Final Demand y/y | Dec | -- | 2.8 | -- | 3.0 | %, nsa |
| 1/30/26 | 8:30 AM | PPI Core (ex Food and Energy) y/y | Dec | -- | 2.9 | -- | 3.0 | %, nsa |

Green = upside surprise; Red = downside surprise; (compared vs. prior if no consensus estimates available)

Recent Data Releases

Key economic and housing data releases over the prior week:

| Date | Time | Indicator | Period | Actual | Consensus | Revised | Prior | Note |
|---------|----------|---|--------|--------------|-----------|---------|-------|------------|
| 1/21/26 | 7:00 AM | MBA Mortgage Applications w/w | Jan 16 | 14.1 | -- | -- | 28.5 | %, sa |
| 1/21/26 | 10:00 AM | Pending Home Sales m/m | Dec | -9.3 | -0.3 | -- | 3.3 | %, sa |
| 1/21/26 | 10:00 AM | Pending Home Sales y/y | Dec | -1.3 | -- | -- | -0.3 | %, nsa |
| 1/22/26 | 8:30 AM | GDP Annualized q/q | 3Q T | 4.4 | 4.3 | -- | 4.3 | %, saar |
| 1/22/26 | 8:30 AM | Personal Consumption q/q | 3Q T | 3.5 | 3.5 | -- | 3.5 | %, saar |
| 1/22/26 | 8:30 AM | Core PCE Deflator q/q | 3Q T | 2.9 | 2.9 | -- | 2.9 | %, saar |
| 1/22/26 | 8:30 AM | Initial Jobless Claims | Jan 17 | 200 | 209 | 199 | 198 | k, sa |
| 1/22/26 | 8:30 AM | Continuing Claims | Jan 10 | 1,849 | 1,890 | 1,875 | 1,884 | k, sa |
| 1/22/26 | 10:00 AM | Personal Spending m/m | Oct | 0.5 | 0.3 | 0.4 | 0.3 | %, sa |
| 1/22/26 | 10:00 AM | Real Personal Spending m/m | Oct | 0.3 | 0.1 | 0.1 | 0.0 | %, sa |
| 1/22/26 | 10:00 AM | Personal Income m/m | Oct | 0.1 | 0.4 | -- | 0.4 | %, sa |
| 1/22/26 | 10:00 AM | PCE Inflation m/m | Oct | 0.2 | 0.2 | -- | 0.3 | %, sa |
| 1/22/26 | 10:00 AM | PCE Inflation y/y | Oct | 2.7 | 2.7 | -- | 2.8 | %, nsa |
| 1/22/26 | 10:00 AM | PCE Core Inflation (ex Food and Energy) m/m | Oct | 0.2 | 0.2 | -- | 0.2 | %, sa |
| 1/22/26 | 10:00 AM | PCE Core Inflation (ex Food and Energy) y/y | Oct | 2.7 | 2.7 | -- | 2.8 | %, nsa |
| 1/22/26 | 10:00 AM | Personal Income m/m | Nov | 0.3 | 0.4 | -- | 0.1 | %, sa |
| 1/22/26 | 10:00 AM | Personal Spending m/m | Nov | 0.5 | 0.5 | -- | 0.5 | %, sa |
| 1/22/26 | 10:00 AM | Real Personal Spending m/m | Nov | 0.3 | 0.3 | -- | 0.3 | %, sa |
| 1/22/26 | 10:00 AM | PCE Inflation m/m | Nov | 0.2 | 0.2 | -- | 0.2 | %, sa |
| 1/22/26 | 10:00 AM | PCE Inflation y/y | Nov | 2.8 | 2.8 | -- | 2.7 | %, nsa |
| 1/22/26 | 10:00 AM | PCE Core Inflation (ex Food and Energy) m/m | Nov | 0.2 | 0.2 | -- | 0.2 | %, sa |
| 1/22/26 | 10:00 AM | PCE Core Inflation (ex Food and Energy) y/y | Nov | 2.8 | 2.8 | -- | 2.7 | %, nsa |
| 1/23/26 | 9:45 AM | S&P Global US Manufacturing PMI | Jan P | 51.9 | 52.0 | -- | 51.8 | index, sa |
| 1/23/26 | 9:45 AM | S&P Global US Services PMI | Jan P | 52.5 | 52.9 | -- | 52.5 | index, sa |
| 1/23/26 | 9:45 AM | S&P Global US Composite PMI | Jan P | 52.8 | 53.0 | -- | 52.7 | index, sa |
| 1/23/26 | 10:00 AM | U. of Mich. Sentiment | Jan F | 56.4 | 54.0 | -- | 54.0 | index, nsa |
| 1/23/26 | 10:00 AM | U. of Mich. 1 Yr Inflation | Jan F | 4.0 | 4.2 | -- | 4.2 | nsa |
| 1/23/26 | 10:00 AM | U. of Mich. 5-10 Yr Inflation | Jan F | 3.3 | 3.4 | -- | 3.4 | nsa |
| 1/23/26 | 10:53 AM | Conference Board Leading Index m/m | Nov | -0.3 | -0.2 | -- | -0.1 | %, sa |
| 1/23/26 | 10:53 AM | Conference Board Leading Index m/m | Oct | -0.1 | -- | -0.2 | -0.3 | %, sa |

Green = upside surprise; Red = downside surprise; (compared vs. prior if no consensus estimates available)