

HaMMR Digest

Stay current with economic and mortgage market trends.

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Parker Ross — Global Chief Economist pross@archgroup.com | 914 216 7270

Leonidas Mourelatos — Director of Real Estate Economics Imourelatos@archgroup.com | 631 521 9048

ARCH MORTGAGE INSURANCE COMPANY® | 230 NORTH ELM STREET GREENSBORO NC 27401 | ARCHMI.COM

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Status Quo

- Key Takeaway: Light data week put extra emphasis on Fed rhetoric that continues to push back against near-term rate cuts.
- Macro Implications: Trend growth remains firm with GDP Nowcasts pointing towards 3%+ for 1Q24, also helping push back on rate cut timing.
- Housing Implications: Stronger economic momentum to be partly offset by tighter-for-longer monetary policy, limiting the upside for housing.

Macro: Waiting for Next Catalyst

- Business and consumer sentiment continues to improve.
- Peak bank credit tightening appears to be behind us.
- Seasonal adjustment revisions for CPI inflation leave trend unchanged.

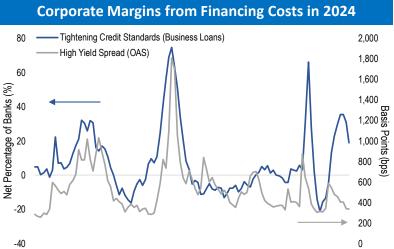
Rates: Biased Higher in Short-Term

- Market odds for first rate cut in March fell below 20% with May odds ~75%.
- 10-year UST yields up 10bps to 4.18% amid hawkish Fed rhetoric.
- A path lower for rates remains, but inflation data will need to remain cool.

Housing: Mortgage Rates Stuck in Holding Pattern

- Mortgage rates have been gradually trending higher since late Dec.
- Purchase applications declined for second straight week.
- Early '24 rebound in demand started to cool as rates have climbed.

Easing Credit Conditions Suggest Less Pressure on



-40 Mar-97 Mar-00 Mar-03 Mar-06 Mar-09 Mar-12 Mar-15 Mar-18 Mar-21 Mar-24 Sources: U.S. Bureau of Labor Statistics (BLS), Federal Reserve Board (FRB), Bloomberg, Arch Global Economics

Consumer Credit: Households Put Credit Card Away in Dec.

- Total consumer credit was flat m/m in Dec. and up only 2.4% y/y.
- Revolving credit rose 0.1%, the slowest pace since June 2023.
- Overall consumer credit trends remain healthy.

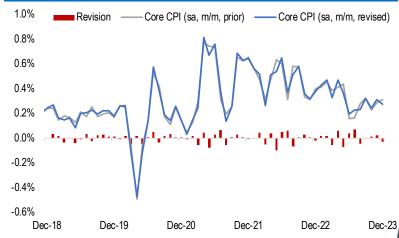
Banking & Credit: Bank Credit Standards Remain Tight

- Fewer banks reported tightening credit standards in 1Q24.
- Improvement occurred across most loan categories.
- Banks noted weaker demand from households than firms.

Purchasing Manager Indexes: Jan. Business Activity Rebounds

- Manufacturing output picked up in Jan. amid rise in new orders.
- Services sector expansion accelerating from 4Q23 pace.
- Overall, firms not throwing in the towel on the expansion.



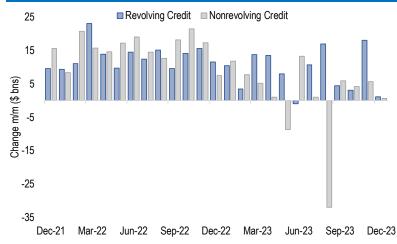




Last Week's Data in Charts

Consumer Credit

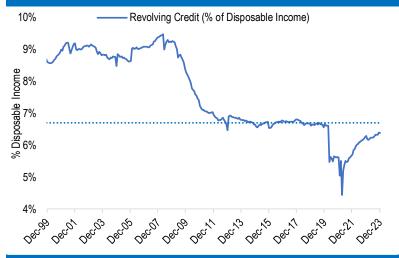




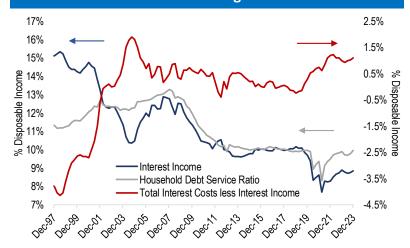
High Cost of Consumer Debt Has Driven the Surge in Non-Mortgage Interest Payments

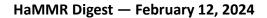


Households in Aggregate Still Have Some Capacity to Tap into Credit Relative to Pre-COVID Norm



Higher Interest Rates on Consumer Loans and Credit Cards to Continue Lifting Debt Service Burden



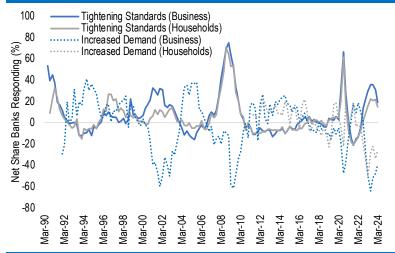




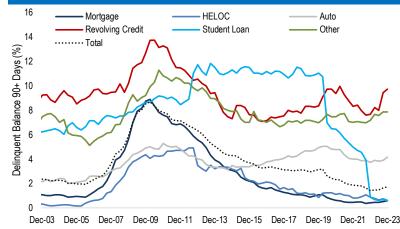
Banking & Credit

Net Share of Banks Tightening Credit Standards Eased as Demand Showed Minimal Improvement

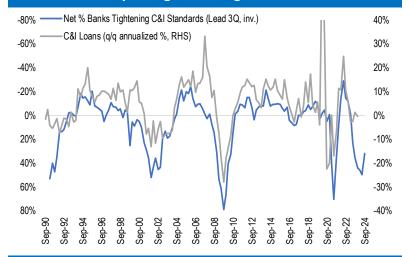
X Arch | MI



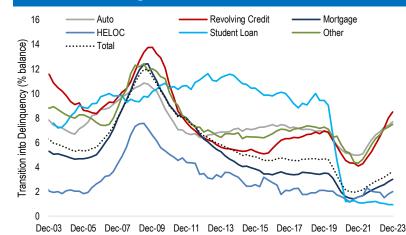
Overall, Severely Delinquent Balances Remained Low; Suggest Households Can Still Tap Additional Credit



Business Loan Growth Holding Steady Despite Tight Lending Standards



Flow into Early Delinquency Primarily Driven by Younger, Lower-Income Cohorts



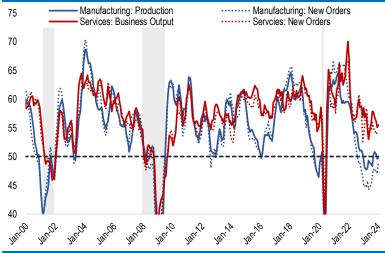
Sources: FRB, Federal Reserve Bank of New York (FRBNY), Arch Global Economics

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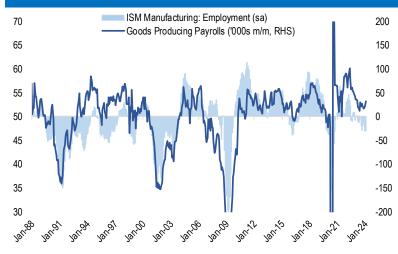
Last Week's Data in Charts

ISM Manufacturing and Services

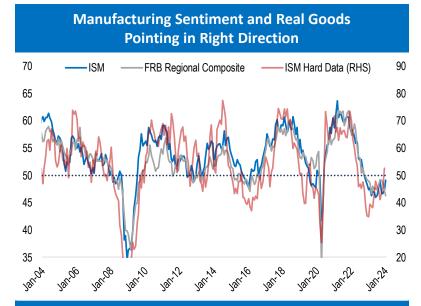




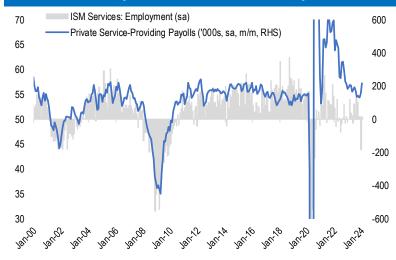
Resilient Goods-Producing Employment Could See a Boost from Fed Rate Cuts



Sources: Institute for Supply Management (ISM), FRB, Census Bureau, BLS, Arch Global Economics

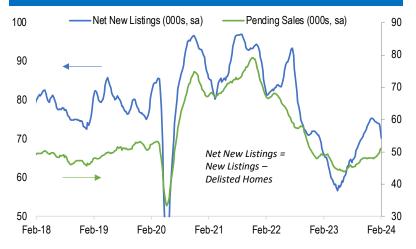


Weak Services PMI Employment Continued to Look Out-of-Sync with Actual Services Payrolls

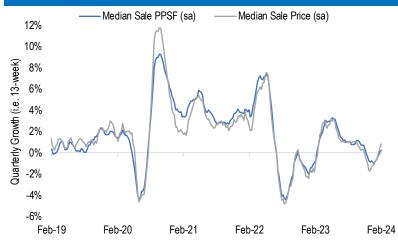


Note: Hard Data ISM only through November.

Real-Time Data on Pending Sales Show Rebound Still Underway as Supply of Existing Homes Cooled ...



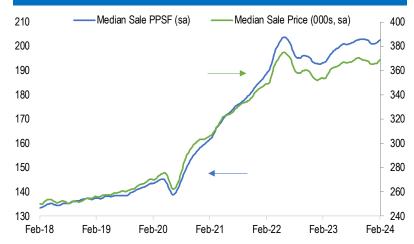
Pace of Seasonally Adjusted Home-Price Growth Continued to Rebound Alongside Increased Demand ...





... causing a Continued Decline in Months' Supply

... lifting National Median Sales Prices Closer to Prior Peak Reached Back in Mid-2022



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Metro	Median Sale Price Per Square Foot (y/y)		Active Listings with Price Drops		Share of Homes Sold Above List		Average Sale-to-List Ratio		Total Active Listings	Median Days on Market vs Pre-COVID		Months' Supply vs Pre-COVID	
	Current	Year Ago	Current	(∆ y/y, ppt)	Current	(∆ y/y, ppt)	Current	(∆ y/y, ppt)	(y/y)	Current	Year Ago	Current	Year Ago
All Redfin Metros	5.3%	2.0%	5.5%	0.8%	22%	2.0%	98.2%	0.5%	-4%	-15.4	-12.9	-18%	-18%
Atlanta	6.5%	3.5%	5.4%	0.2%	20%	1.3%	98.0%	0.3%	-29%	-4.2	-1.7	-28%	-4%
Austin	-3.0%	-9.1%	6.2%	-1.0%	9%	-1.0%	96.7%	0.5%	-7%	36.2	36.3	38%	49%
Baltimore	5.5%	2.1%	5.0%	0.1%	35%	5.9%	100.4%	0.1%	-10%	-19.0	-13.7	-32%	-32%
Boston	5.1%	3.4%	3.3%	0.0%	41%	8.3%	100.1%	1.1%	-12%	-2.0	2.3	-10%	-9%
Chicago	8.1%	1.5%	2.7%	0.2%	31%	7.5%	98.7%	1.2%	-26%	7.3	17.3	-25%	-1%
Dallas	1.6%	1.3%	6.6%	0.2%	14%	-0.8%	97.5%	0.2%	-1%	8.2	8.0	-5%	0%
Denver	1.8%	-3.1%	6.3%	-0.4%	21%	2.9%	98.6%	0.3%	-5%	17.3	19.0	20%	23%
Houston	1.9%	5.4%	6.5%	0.5%	12%	0.2%	97.0%	0.2%	0%	-2.6	-2.7	-15%	-13%
Los Angeles	7.5%	-3.6%	3.4%	0.0%	39%	8.9%	99.8%	1.4%	-15%	-3.0	7.5	-8%	12%
Miami	7.8%	9.9%	4.4%	1.1%	10%	-1.3%	95.8%	0.1%	3%	1.1	3.8	-6%	-18%
Minneapolis	3.5%	-0.6%	4.4%	0.3%	26%	1.7%	98.9%	0.3%	-4%	-5.7	-0.2	-10%	0%
Nashville	1.4%	7.4%	3.8%	-0.7%	14%	2.8%	98.0%	0.7%	-7%	6.3	10.5	5%	16%
New York	10.6%	-2.0%	10.2%	6.8%	30%	6.9%	99.2%	1.1%	-17%	-34.7	-24.5	-21%	-15%
Phoenix	6.1%	-4.7%	7.1%	-0.7%	14%	2.6%	97.9%	0.9%	-13%	3.8	20.0	7%	19%
Portland	2.5%	-1.5%	4.6%	-0.4%	24%	3.6%	98.7%	0.3%	-6%	9.9	11.0	20%	26%
Riverside	4.2%	1.4%	4.3%	-0.4%	35%	9.1%	99.0%	1.0%	-16%	-14.4	2.0	-21%	-4%
San Diego	10.3%	-0.7%	4.5%	0.3%	37%	9.0%	99.5%	1.2%	-8%	-9.4	3.3	-28%	-22%
Seattle	5.7%	-4.3%	3.6%	-1.7%	26%	8.2%	99.6%	1.5%	-27%	1.0	12.0	-7%	32%
Tampa	1.9%	5.4%	9.2%	0.1%	11%	-2.7%	97.0%	-0.3%	12%	1.0	-3.1	9%	-8%
Washington DC	5.5%	2.2%	3.8%	-0.1%	31%	4.9%	99.5%	0.7%	-15%	-2.0	8.7	-9%	0%

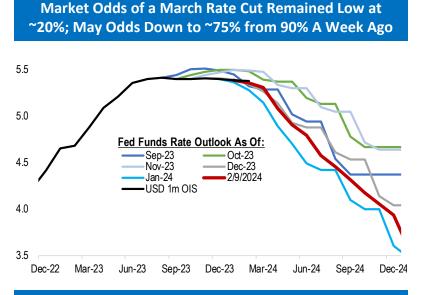
Most (But Not All) Housing Markets Have Tightened Over Past Year. Which Supported Price Recovery

Data as of Feb. 4, 2024, and reflects 4-week averages.

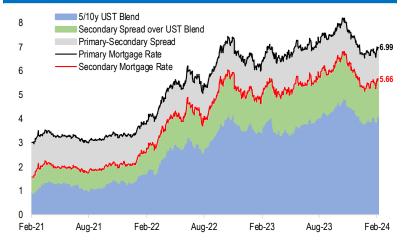


Last Week's Data in Charts

Interest Rates & Mortgage Market



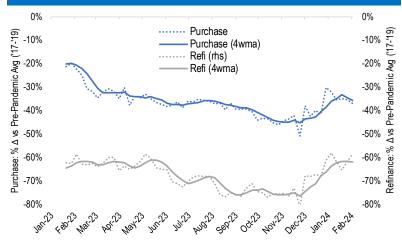
Lifting Mortgage Rates Close To 7%, Highest Since Early Dec.



U.S. Treasury Yields Climbed Higher Last Week Along with Mortgage Spreads



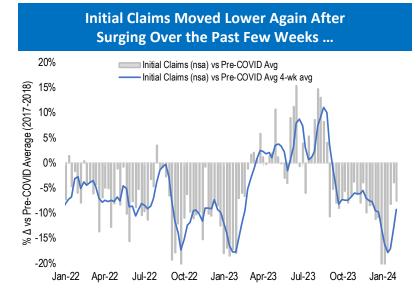
The Modest Uptrend in Rates Has Cooled the Rebound for Mortgage Purchase and Refinancing Applications



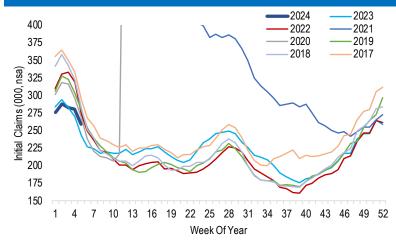


Last Week's Data in Charts

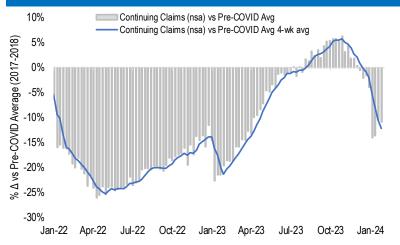
Jobless Claims

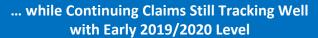


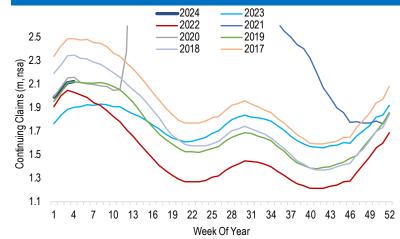
Non-Seasonally Adjusted Initial Claims Up Slightly vs. 2023, But Still Below Norm for Early Feb. ...



... and Continuing Claims Also Moved Lower After Prior Week's Jump









UPCOMING DATA RELEASES

Key economic and housing data releases for the coming week:

Date	Indicator	Period	Actual	Consensus	Revised	Prior	Note
2/13/24	NFIB Small Business Optimism	Jan		92.1		91.9	index, sa
2/13/24	CPI m/m	Jan		0.2%		0.3%	sa
2/13/24	CPI Core (ex Food and Energy) m/m	Jan		0.3%		0.3%	sa
2/13/24	СРІ у/у	Jan		2.9%		3.4%	nsa
2/13/24	CPI Core (ex Food and Energy) y/y	Jan		3.7%		3.9%	nsa
2/14/24	MBA Mortgage Applications	2/9/24				3.7%	w/w, sa
2/15/24	Empire Manufacturing	Feb		-11.8		-43.7	index, sa
2/15/24	Advance Retail Sales m/m	Jan		-0.1%		0.6%	sa
2/15/24	Retail Sales Control Group m/m	Jan		0.2%		0.8%	sa
2/15/24	Import Price Index m/m	Jan		-0.1%		0.0%	nsa
2/15/24	Import Price Index y/y	Jan		-1.3%		-1.6%	nsa
2/15/24	Initial Jobless Claims	2/10/24		220		218	k, sa
2/15/24	Continuing Claims	2/3/24		1,880		1,871	k, sa
2/15/24	Industrial Production	Jan		0.3%		0.1%	m/m, sa
2/15/24	Capacity Utilization	Jan		78.8%		78.6%	sa
2/15/24	Business Inventories m/m	Dec		0.4%		-0.1%	sa
2/15/24	NAHB Housing Market Index	Feb		46		44	index, sa
2/16/24	Housing Starts	Jan		1,460		1,460	k, saar
2/16/24	Housing Starts m/m	Jan		0.0%		-4.3%	sa
2/16/24	Building Permits	Jan		1,515		1,495	k, saar
2/16/24	Building Permits m/m	Jan		1.5%		1.9%	sa
2/16/24	PPI Final Demand m/m	Jan		0.1%		-0.1%	sa
2/16/24	PPI Core (ex Food and Energy) m/m	Jan		0.1%		0.0%	sa
2/16/24	PPI Final Demand y/y	Jan		0.7%		1.0%	nsa
2/16/24	PPI Core (ex Food and Energy) y/y	Jan		1.7%		1.8%	nsa
2/16/24	U. of Mich. Sentiment	Feb P		80.0		79.0	index, nsa
2/16/24	U. of Mich. 1 Yr Inflation	Feb P		2.9%		2.9%	nsa
2/16/24	U. of Mich. 5-10 Yr Inflation	Feb P				2.9%	nsa

Sources: Bloomberg Consensus Survey of Economists, Arch Global Economics

Recent Data Releases

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Key economic and housing data releases over the prior week:

Date	Indicator	Period	Actual	Consensus	Revised	Prior	Note
2/5/24	S&P Global US Services PMI	Jan F	52.5	52.9		52.9	index, sa
2/5/24	S&P Global US Composite PMI	Jan F	52.0	52.3		52.3	index, sa
2/5/24	ISM Services Index	Jan	53.4	52.0	50.5	50.6	index, nsa
2/5/24	Senior Loan Officer Opinion Survey	Q1					
2/7/24	MBA Mortgage Applications	2/2/24	3.7%			-7.2%	w/w, sa
2/7/24	Consumer Credit	Dec	1.6	16.0	23.5	23.8	\$B, m/m, sa
2/8/24	Initial Jobless Claims	2/3/24	218	220	227	224	k, sa
2/8/24	Continuing Claims	1/27/24	1,871	1,875	1,894	1,898	k, sa
2/8/24	Wholesale Trade Sales	Dec	0.7%	0.3%	-0.1%	0.0%	m/m, sa
2/8/24	Wholesale Inventories	Dec F	0.4%	0.4%		0.4%	m/m, sa

Sources: Bloomberg Consensus Survey of Economists, Arch Global Economics

Green = beat expectations; Red = worse than expectations; (compared vs. prior if no consensus estimates available)