

Arch MI is proud to present Roadmap to Homeownership, a complete affordable housing toolkit to help you organize, manage and publicize your in-house homebuyer seminar.

This resource was developed to help you guide current and prospective homebuyers step-by-step to achieving affordable homeownership, by explaining the process, the benefits and the financial implications.

The toolkit features:

- An in-depth Presentation that will be the centerpiece of your homebuyer seminar, covering each stage of the homebuying process.
- Simple Worksheets that homebuyers can use to calculate how much they can afford and compare their options.
- A list of Resources to help borrowers check their credit, choose a local real estate agent and hire a home inspector, among other important pre-purchase tasks.
- A Glossary that explains key housing terms.
- An Addendum providing easy checklists to help homebuyers identify the right home for their needs.

In preparing your homebuyer seminar, review the presentation and consider beforehand whether to invite “guest experts” — such as a trusted community real estate agent to talk about how to select a Realtor® or an underwriter from your own mortgage loan department to explain how borrowers qualify — to share their own tips and takeaways during your seminar. You can also develop leave-behinds that summarize the loan products and services that your own institution offers and provide contacts for questions and follow-up to help ensure a successful seminar and most importantly, new loan applications when your attendees find their dream home.

If you have questions about the Roadmap to Homeownership Toolkit, please contact your Arch MI Account Manager. Visit our website at archmi.com/rtho to download supporting Roadmap to Homeownership materials.

Sincerely,

Arch Mortgage Insurance Company

This material is being provided as a courtesy to your institution. Although Arch MI has reviewed the material for accuracy and conformity with common industry practices, we encourage you to review the material with your counsel to ensure compliance with both your institution’s governing policies and procedures and any regulatory mandates that may apply.